End of Month	YTD Avg
ACT	
4.65970	4.568850
BGT	
1.00000	4.50000
PYr	
4.54110	4.490930







P & L in EUR	PYr	4 4	BGT		ACT		ACT Vs.		ACT Vs.	STATE OF THE STATE
Volume	36,574,686		40,418,076		41,498,014		4,923,328	13.5%	1,079,938	2.7%
Gross Sales	65,296,470	100.0%	72,418,317	100.0%	73,802,449	100.0%	8,505,979	13.0%	1,384,132	1.9%
Price-Off	00,200,410	0.0%	-	0.0%		0.0%		0.0%	-	0.0%
The second secon	65,296,470	100.0%	72,418,317	100.0%	73,802,449	100.0%	8,505,979	13.0%	1,384,132	1.9%
Gross Sales After Price-Off	03,230,410	0.0%	12,410,011	0.0%	-	0.0%	-	0.0%	•	0.0%
Price Regulating Discount	(5,375,287)	8.2%	(6,097,585)	8.4%	(6,244,109)	8.5%	(868,822)	16.2%	(146,524)	2.4%
On Invoice Discounts		7.7%	(5,573,631)	7.7%	(5,667,555)	7.7%	(660,350)	13.2%	(93,925)	1.7%
On Invoice Discounts Trade	(5,007,206)			0.7%	(576,554)	0.8%	(208,472)	56.6%	(52,600)	10.0%
On Invoice Discounts Consumers	(368,082)	0.6%	(523,954)	0.7%	(370,334)	0.070	(200,472)	00.070	(02)000)	3.0.0.7.
The second secon				400.00/	C7 FEO 240	400.00/	7,637,157	12.7%	1,237,608	1.9%
Net Billings	59,921,183	100.0%	66,320,732	100.0%	67,558,340	100.0%			(166,363)	4.3%
Discounts with Credit Notes-Realised	(3,478,076)	5.8%	(3,840,039)	5.8%	(4,006,402)	5.9%	(528,326)	15.2%	(100,303)	0.0%
Discounts with Credit Notes-Forecast	-	0.0%		0.0%	-	0.0%	-	0.0%	-	
Coupons/ Advertising Discounts	-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%
- 4-1							enerosca de Cromo orași			The state of the s
Net Sales	56,443,106	94.2%	62,480,692	94.2%	63,551,937	94.1%	7,108,831	12.6%	1,071,245	1.7%
Trade Expenses	(11,761,370)	19.6%	(13,700,051)	20.7%	(13,997,821)	20.7%	(2,236,450)	19.0%	(297,769)	2.2%
Net Net Sales	44,681,736	100.0%	48,780,641	100.0%	49,554,117	100.0%	4,872,381	10.9%	773,476	1.6%
Cost Of Goods	(29,237,436)	65.4%	(31,868,270)	65.3%	(33, 159, 720)	66.9%	(3,922,284)	13.4%	(1,291,450)	4.1%
Gross Profit	15,444,300	34.6%	16,912,371	34.7%	16,394,397	33.1%	950,097	6.2%	(517,975)	-3.1%
	(667,698)	1.5%	(682,643)	1.4%	(694,560)	1.4%	(26,862)	4.0%	(11,918)	1.7%
Media	(157,960)	0.4%	(289,650)	0.6%	(157,390)	0.3%	569	-0.4%	132,260	-45.7%
Digital		1.3%	(679,510)	200000000000000000000000000000000000000	(550,771)	1.1%	32,351	-5.5%	128,740	-18.9%
Promotion	(583,122)				(408,474)	0.8%	26,614	-6.1%	289,490	-41.5%
I.B.S.	(435,087)	1.0%	(697,963)			2.2%	(158,384)	17.2%	(310,795)	40.3%
Customer marketing	(923, 158)	2.1%	(770,746)	1.6%	(1,081,541)				227,776	-7.3%
Total A&P	(2,767,024.61)	6.2%	(3,120,512)		(2,892,736)	5.8%	(125,711)	4.5%		
Marketing Contribution	12,677,276	28.4%	13,791,859	28.3%	13,501,661	27.2%	824,385	6.5%	(290,198)	-2.1%
							31			. W.
Beauticians Expenses	_	0.0%		0.0%		0.0%		0.0%		0.0%
	(2,408,399)	5.4%	(2,633,610)	5.4%	(2,543,224)	5.1%	(134,825)	5.6%	90,387	-3.4%
Sales Dpt.	(2,400,399)	0.0%	(2,000,010)	0.0%	(2,040,224)	0.0%	(101,020)	0.0%		0.0%
Business Development & Suport	(400.000)		(000 446)	0.6%	(250 200)	0.5%	(66,168)	34.3%	21,216	-7.6%
Marketing Dpt.	(193,033)	0.4%	(280,416)		(259,200)	0.0%	(00,100)	0.0%	21,210	0.0%
Marketing Development Expenses		0.0%	-	0.0%	(050 754)		(57.044)	28.8%	(38,875)	17.7%
Mass Market Dpt.	(200,840)	0.4%	(219,878)	0.5%	(258,754)	0.5%	(57,914)			-2.3%
Country/B.U. Commercial Expenses	(2,802,272)	6.3%	(3,133,905)	6.4%	(3,061,178)	6.2%	(258,906)	9.2%	72,727	-2.376
						650000000000000000000000000000000000000			405 570	0.00/
Supply Chain Dpt.	(1,553,671)	3.5%	(1,773,314)	3.6%	(1,667,741)		(114,070)	7.3%	105,573	-6.0%
Warehousing	(763,984)	1.7%	(897,608)	1.8%	(837,689)	1.7%	(73,705)	9.6%	59,919	-6.7%
Distribution	(616,291)	1.4%	(673,803)	1.4%	(652,075)	1.3%	(35,784)	5.8%	21,727	-3.2%
Other Supply Chain	(173,395)	0.4%	(201,903)	0.4%	(177,977)	0.4%	(4,582)	2.6%	23,926	-11.9%
	(339,177)	0.8%	(381,574)	0.8%	(349,130)	0.7%	(9,953)	2.9%	32,444	-8.5%
Financial Dpt.	(200,018)	0.4%	(228,292)	0.5%	(206,838)	0.4%	(6,820)	3.4%	21,454	-9.4%
EDP Dpt.		1.1%	(503,883)	1.0%	(541,417)	1.1%	(70,372)	14.9%	(37,534)	7.4%
Administrative Dpt.	(471,045)	9550000000	(377,778)			0.7%	109,283	-23.1%	13,803	-3.7%
Other Operating Expenses	(473,257)	1.1%	1/	2000	(363,975)		371,800	-78.2%	46,346	-30.9%
Extraordinary Revenues-Expenses	(475,293)	1.1%	(149,839)	0.3%	(103,493)	0.276	37 1,000	-70.270	40,040	-00.5 A
	Name of the Party	consecute 22			(0.000.50.4)	0.50	270 067	-8.0%	182,086	-5.3%
Country/B.U. Overheads	(3,512,461)	7.9%	(3,414,680)	SELF LENGTH PROPERTY LINGS !	(3,232,594)	6.5%	279,867		ACTION OF THE PERSON OF THE PE	
Country/B.U. Total Expenses	(6,314,733)	14.1%	(6,548,585)		(6,293,772)	12.7%	20,961	-0.3%	254,813	-3.9%
Country/B.U. E.B.I.T.	6,362,543	14.2%	7,243,275	14.8%	7,207,889	14.5%	845,346	13.3%	(35,385)	-0.5%
STATE OF THE STATE			31.385							tore torre care ex
Group Supply Chain	(167)	0.0%	(1,508)	0.0%	(99)	0.0%	68	-40.8%	1,409	-93.4%
A STATE OF THE POST OF THE POST OF THE STATE	A SERVICE CONTROLLED SCALAR SERVICE	Called Ast of the Over Street Name				200				
Group BD Cosmetics Expenses	(243,978)	0.5%	(196,942)	0.4%	(159,366)	0.3%	84,612	-34.7%	37,577	-19.1%
Group BD Household Expenses	(3,701)	0.0%	(1,656)	4 0000000	(708)	0.0%	2,993	-80.9%	948	-57.2%
	(247,679)	0.6%	AND COMPANY OF STREET,	Name and Address of the Control of t	(160,073)		87,606	-35.4%	38,525	-19.4%
Group BD Expenses	(241,013)	0.070	(100,000)		(100,010)	Panalana	STREET,	DE GAMELLE STANCE	SUTURN ASSESSMENT OF STREET	
O Standal Dat	(4.040)	0.0%	(1,362)	0.0%	(456)	0.0%	593	-56.5%	906	-66.5%
Group Financial Dpt.	(1,049)	100000000000000000000000000000000000000			(30,063)		556	-1.7%	1,631	-4.8%
Group EDP Dpt.	(32,619)	0.1%	(33,693)		(32,063)		550	0.0%	1,001	0.0%
Trademarks Depreciation		0.0%	-	0.0%	(050 000)	0.0%	(0.47.000)	100000000000000000000000000000000000000	686,890	-66.2%
Group Administrative Dpt.	(3,393)	0.0%	(1,037,520)		(350,630)		(347,238)	10235.0%	000,090	0.0%
Group Extraordinary Revenues-Expenses		0.0%		0.0%		0.0%	00.015	0.0%	40.000	
Group Services	(194,519)	0.4%	(204,900)		(161,607)		32,912	-16.9%	43,293	-21.1%
Group Administrative Expenses	(231,579)	0.5%	(1,277,476)	2.6%	(544,755)	1.1%	(313,177)	135.2%	732,720	-57.4%
The Control of the Co	The second secon					7.		2 5 7	Management of the same of the same	
Total Group Expenses	(479,425)	1.1%	(1,477,581)	3.0%	(704,928)	1.4%	(225,503)	47.0%	772,654	-52.3%
Total Group Expellees		ALL LES TONICAL MARKET	ANGELIA LA PAGE MESTA CALABATA	100	The second secon					1.6
Group E BIT	5,883,118	13.2%	5,765,693	11.8%	6,502,962	13.1%	619,843	10.5%	737,268	12.8%
Group E.B.I.T.	(265,407)	0.6%		\$12 https://description.com	(293,142)	THE RESIDENCE OF STREET AND ADDRESS OF STREET	(27,735)	SELECTION SUPPLIES CO. P. S.	(60,904)	26.2%
Financial Expenses Group #8.T.	5,617,711	12.6%					592,108	10.5%	676,365	12.2%
	- ni///11	1 C D 70		11.0/0	U12001013	12.070	- A THE OWNER OF THE OWNER OWNER OF THE OWNER OWNE	A CHARLEST AND A CONTRACT OF THE PARTY OF TH		A CONTRACTOR OF THE PARTY OF TH

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Total Trade Expenses (% on Gr. Sales)	(20,246,652) 31.01%	(23,113,721) 31.92%	(23,671,778) 32.07%	(3,425,125.62) 16.92%	(558,056.56) 2.41%
Total Marketing Expenses (% on Gr. Sales)	(3,135,106) 4.80%	(3,644,467) 5.03%	(3,469,290) 4.70%	(334,183.70) 10.66%	175,176.65 -4.81%
	(29,820,558) 45.67%	(32.547.780) 44.94%	(33,710,491) 45.68%	(3,889,932.90) 13.04%	(1,162,710.62) 3.57%
Cost of Goods & Promotion (% on Gr Sales)	(29,820,558) 45.67%	(32,347,700) 44.3470	(33,710,431) 43.0070	(0,000,002.00)	(1,100)







P & L in Local Currency	PYr		BGT		ACT		ACT Vs.	PYr	ACT Vs.	
Volume	36,574,686		40,418,076		41,498,014		4,923,328	13%	1,079,938	2.7%
Gross Sales	293,241,877	100.0%	325,882,426	100.0%	337,192,319	100.0%	43,950,442	15.0%	11,309,893	3.5%
	255,241,077	0.0%	020,002,420	0.0%		0.0%		0.0%		0.09
Price-Off	-				227 402 240	100.0%	43,950,442	15.0%	11,309,893	3.59
Gross Sales After Price-Off	293,241,877	100.0%	325,882,426	100.0%	337,192,319		43,930,442		11,000,000	0.09
Price Regulating Discount	-	0.0%	-	0.0%	•	0.0%	-	0.0%		
On Invoice Discounts	(24, 140, 039)	8.2%	(27,439,133)	8.4%	(28,528,399)	8.5%	(4,388,360)	18.2%	(1,089,266)	4.09
On Invoice Discounts Trade	(22,487,010)	7.7%	(25,081,338)	7.7%	(25,894,210)	7.7%	(3,407,200)	15.2%	(812,871)	3.2%
On Invoice Discounts Consumers	(1,653,030)	0.6%	(2,357,795)	0.7%	(2,634,190)	0.8%	(981,160)	59.4%	(276, 395)	11.7%
On invoice discounts consumers	(1,000,000)	0.070	(2,007,700)	0.770	(=,001,100)		, , , ,			
	000 404 000	400.00/	298,443,293	100.0%	308,663,920	100.0%	39,562,082	14.7%	10,220,626	3.429
Net Billings	269,101,838	100.0%				5.9%	(2,684,852)	17.2%	(1,024,473)	5.99
Discounts with Credit Notes-Realised	(15,619,798)	5.80%	(17,280,177)	5.8%	(18,304,650)		(2,004,002)	0.0%	(1,024,470)	0.09
Discounts with Credit Notes-Forecast	-	0.00%	-	0.0%	(.5)	0.0%	-		Ī	
Coupons/ Advertising Discounts	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.09
•										
Net Sales	253,482,040	94.2%	281,163,116	94.2%	290,359,270	94.1%	36,877,230	14.5%	9,196,154	3.39
Trade Expenses	- 52,819,491	19.63%	(61,650,230)	20.7%	(63,953,942)	20.7%	(11,134,452)	21.1%	(2,303,712)	3.79
Trade Expenses	- 02,010,401	10.0070	(01,000,200)	2011 70	(00,000,000)					
THE PROPERTY OF THE PROPERTY O	200 200 210	400.00/	040 540 000	400.00/	226,405,327	100.0%	25,742,778	12.8%	6,892,442	3.19
Net Net Sales	200,662,549	100.0%	219,512,886	100.0%				The second secon	(8,094,573)	5.69
Cost Of Goods	(131,303,278)	65.4%	(143,407,214)	65.3%	(151,501,787)	66.9%	(20,198,510)	15.4%		
Gross Profit	69,359,272	34.6%	76,105,671	34.7%	74,903,540	33.1%	5,544,268	8.0%	(1,202,131)	-1.69
Media	(2,998,585)	1.5%	(3,071,893)	1.4%	(3,173,342)	1.4%	(174,757)	5.8%	(101,449)	3.39
Digital	(709,385)	0.4%	(1,303,425)	0.6%	(719,092)	0.3%	(9,707)	1.4%	584,333	-44.89
	(2,618,760)	1.3%	(3,057,796)	1.4%	(2,516,388)	1.1%	102,372	-3.9%	541,408	-17.79
Promotion				1.4%	(1,866,255)	0.8%	87,693	-4.5%	1,274,580	-40.69
I.B.S.	(1,953,947)	1.0%	(3,140,835)					19.2%	(1,473,042)	42.59
Customer marketing	(4,145,836)	2.1%	(3,468,357)	1.6%	(4,941,399)	2.2%	(795,563)			
Total A&P	(12,426,514)	6.2%	(14,042,306)	6.4%	(13,216,476.63)	5.8%	(789,963)	6.4%	825,829	-5.9%
Marketing Contribution	56,932,758	28.4%	62,063,366	28.3%	61,687,063.41	27.2%	4,754,306	8.4%	(376,302)	-0.6%
marketing contribution	00,002,100		0.00		(10,700,088.150)					
	B		0.00		(10,700,000.100)	0.004	8	0.00		0.00
Beauticians Expenses	-	0.0%	-	0.0%	-	0.0%		0.0%	-	0.09
Sales Dpt.	(10,815,952)	5.4%	(11,851,246)	5.4%	(11,619,607)	5.1%	(803,655)	7.4%	231,639	-2.09
Business Development & Suport		0.0%		0.0%		0.0%	-	0.0%	-	0.09
	(866,897)	0.4%	(1,261,873)	0.6%	(1,184,248)	0.5%	(317,351)	36.6%	77,625	-6.29
Marketing Dpt.	(000,037)	0.0%	(1,201,010)	0.0%	(1,101,210)	0.0%	(0.1.,00.1)	0.0%		0.09
Marketing Development Expenses	(004.050)	0.00	(000 450)		(4 402 207)	0.5%	(280,249)	31.1%	(192,755)	
Mass Market Dpt.	(901,958)	0.4%	(989,453)	0.5%	(1,182,207)					-0.89
Country/B.U. Commercial Expenses	(12,584,807)	6.3%	(14,102,571)	6.4%	(13,986,063)	6.2%	(1,401,256)	11.1%	116,509	-0.07
Apple 4 to the Control of the Contro										
Supply Chain Dpt.	(6,977,425.68)	3.5%	(7,979,912)	3.6%	(7,619,658)	3.4%	(642,232)	9.2%	360,254	-4.59
Warehousing	(3,430,997)	1.7%	(4,039,235)	1.8%	(3,827,273)	1.7%	(396,276)	11.5%	211,962	-5.29
		1.4%	(3,032,112)	1.4%	(2,979,235)	1.3%	(211,513)	7.6%	52,877	-1.79
Distribution	(2,767,722)				(813,150)	0.4%	(34,443)	4.4%	95,415	-10.59
Other Supply Chain	(778,707)	0.4%	(908,565)	0.4%						-7.19
Financial Dpt.	(1,523,221.61)	0.8%	(1,717,083)	0.8%	(1,595,123)	0.7%	(71,901)	4.7%	121,960	
EDP Dpt.	(898, 266.57)	0.4%	(1,027,314)	0.5%	(945,013)	0.4%	(46,746)	5.2%	82,301	-8.09
Administrative Dpt.	(2,115,429.38)	1.1%	(2,267,475)	1.0%	(2,473,652)	1.1%	(358,223)	16.9%	(206,177)	9.19
Other Operating Expenses	(2,125,365.33)	1.1%	(1,700,000)	0.8%	(1,662,945)	0.7%	462,420	-21.8%	37,055	-2.29
				0.3%	(472,845.83)	0.2%	1,661,662	-77.8%		-29.99
Extraordinary Revenues-Expenses	(2,134,507.94)	1.1%	(674,275)	0.576	(412,040.00)	0.2 /0	1,001,002			
		management de recordina				0 -01	4 004 000	0.40/	EOC 022	-3.99
Country/B.U. Overheads	(15,774,217)	7.9%	(15,366,059)	7.0%	(14,769,236.67)	6.5%	1,004,980	-6.4%	596,823	
Country/B.U. Total Expenses	(28,359,023)	14.1%	(29,468,630)	13.4%	(28,755,299)	12.7%	(396,276)	1.4%	713,331	-2.49
Country/B.U. E.B.I.T.	28,573,735	14.2%	32,594,735	14.8%	32,931,764	14.5%	4,358,030	15.3%	337,029	1.09
				The second section of the second						-
Oserve Svensky Objekt	(740)	0.00/	(6,785)	0.0%	(451)	0.0%	298	-39.8%	6,334	-93.39
Group Supply Chain	(749)	0.0%	(0,703)	0.070	(401)	3.078	DESCRIPTION OF THE PARTY OF THE	30,070	3,331	
0	11 22 22		(055.51)	6.40/	(700 440)	0.00/	207 570	22 50/	150 122	-17.89
Group BD Cosmetics Expenses	(1,095,688)	0.5%	(886,241)	0.4%	(728,118)	0.3%	367,570	-33.5%	158,123	
Group BD Household Expenses	(16,621)	0.0%	(7,450)	0.0%	(3,234)	0.0%	13,388	-80.5%	4,216	-56.69
Group BD Expenses	(1,112,309)	0.6%	(893,691)	0.4%	(731,351)	0.3%	380,958	-34.2%	162,340	-18.29
	(1,1,1,1,1,1,1,1)			and the second	The second secon					
Oir Financial Det	(4 700)	0.0%	(6,130)	0.0%	(2,082)	0.0%	2,626	-55.8%	4,048	-66.09
Group Financial Dpt.	(4,709)					0.0%		0.0%	5,130	-3.49
Group EDP Dpt.	(146,490)	0.1%	(151,620)	0.1%	(146,490)		(0)		5,150	0.09
Trademarks Depreciation	1. - 6	0.0%	-	0.0%		0.0%		0.0%	0.000.000	
Group Administrative Dpt.	(15,236)	0.0%	(4,668,840)	2.1%	(1,601,978)	0.7%	(1,586,742)	10414.3%	3,066,862	-65.79
Group Extraordinary Revenues-Expense		0.0%		0.0%		0.0%		0.0%	/ / · · · ·	0.09
	(873,569)	0.4%	- 922,050.00	0.4%	(738,356)	0.3%	135,213	-15.5%	183,694	-19.99
Group Services			The second secon	2.6%	(2,488,906)	1.1%	(1,448,902)	139.3%	3,259,734	-56.79
Group Administrative Expenses	(1,040,004)	0.5%	(5,748,640)	2.0%	(2,400,500)	1.170	(1,440,302)	100.070	0,200,104	
	March State of the				/a aaa ====	4 101	14 007 040	40.00	2 420 407	-51.69
Total Group Expenses	(2,153,062)	1.1%	(6,649,116)	3.0%	(3,220,709)	1.4%	(1,067,646)	49.6%	3,428,407	-31.0
The state of the s					•					1000007-7-000
Group E.B.I.T.	26,420,672	13.2%	25,945,620	11.8%	29,711,056	13.1%	3,290,383	12.5%	3,765,436	14.59
	(1,191,924)	0.6%	(1,045,072)	0.5%	(1,339,321.96)	0.6%	(147,398)	12.4%	(294,250)	28.29
Financial Expenses Group E.B.1.	25,228,748			11.3%	28,371,733.74	12.5%	3,142,985	12.5%		13.99
CERNIA L D L'ESA	45.446.146	12.6%	24,900,547	11.070	20,011,100.14	12.070	3,142,000	21070		







Carried Forward Results	
Less: Income Tax Expense Provision for CYr result	234,402
Less: Income Tax Expense Payment for CYr result	4,634,460
Less: Income Tax Expense Payment related with results of previous years Less: Income Tax Expense Payment related only with last year's result Less: Deferred Tax	886,233
Less. Deletted Tax	4,868,862
Plus/Less: Results of previous periods	28,699,488
Retained Earnings/ (Loss)	52,202,360

23,502,871.74







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CHANGE ON EQUITY - Statutory L.C	Y - Statutory L.C				
	Current Period	Previous Period		Current Period	Previous Period
	ē		2		
Equity	55,173,964.71	58,249,546.93	Equity	12,149,911.85	12,874,250.62
Profit / (Loss) during period after taxes	23,502,871.74	20,658,275.29	Profit / (Loss) during period after taxes	5,144,154.82	4,599,999.40
Revaluation from Fixed Assets			Revaluation from Fixed Assets		
Dividents (registered only after shareholders approval)	-9,075,000.00	-23,733,857.51	Dividents (registered only after shareholders approval)	-2,041,762.19	-5,352,385.64
Reserves			Reserves		
Increase of Share Capital			Increase of Share Capital		
Fx Difference			Fx Difference	-315,326.46	28,047.47
Equity	69,601,836.45	55,173,964.71	Equity	14,936,978.01	12,149,911.85
	0.00			00.00	0.00
CHANGE ON EQUITY - IFRS L.C	IITY - IFRS L.C		CHANGE ON EQUITY - IFRS EUR	TY - IFRS EUR	
	Current Period	Previous Period		Current Period	Previous Period
	0.00			00.00	
Equity	55,173,964.71	58,249,546.93	Equity	12,149,911.85	12,874,250.62
Profit / (Loss) during period after taxes	23,502,871.74	20,658,275.29	Profit / (Loss) during period after taxes	5,144,154.82	4,599,999.40
Revaluation from Fixed Assets			Revaluation from Fixed Assets		
Dividents (registered only after shareholders approval)	-9,075,000.00	-23,733,857.51	Dividents (registered only after shareholders approval)	-2,041,762.19	-5,352,385.64
Reserves			Reserves		
Increase of Share Capital			Increase of Share Capital		
Fx Difference			Fx Difference	-315,326.46	28,047.47
Equity	69,601,836.45	55,173,964.71	Equity	14,936,978.01	12,149,911.85



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Balance Sheet Statutory

		ASSETS IN Euro	Acquisition Value	Accumulated Depreciation	Net Value			LIABILITIES IN Euro		Net Valu
		IN EURO	Value	Depresianon						
	-					L01 L010100	Share o	aptai Share Capital - Book Value		1,96
101	Tangi	ble Fixed Assets				L010101		Share Capital Due		1,90
0101		Land	338,359		338,359	L02	Share p	remium		
0102		Land Buildings - Technical Works	54,803	50,312	4,491	L020100		Share premium - Book Value	- 8	
0103		Equipment & Other Equipment	436,152 62,041	359,233 62,041	76,920		-			
0104		Means of Transportation Furnitures	242,141	132,980	109,161	<u>L.03</u>	Revalu	ations & Grants		
106		Fixed Assets under construction and prepayments	218 1,133,714	604,565	218 529,149	L030100	-	Differences from Reval of Participations and Securities		
102	ntano	gible Fixed Assets	1,133,/14	604,363	323,143	L030101		Differences from Revaluations of Other Assets		2
201		Property Rights	9,130	9,130		L030200		Investment Grants		CHARLES HER
202		Research Expenses Other formation expenses	5,122	5,122	· :	L04	Reserv	05		
204		Advances for Intangible Assets			•					
205	-	Other Intangible Assets	1,042,198 1,056,450	572,241 586,492	469,958 469,958	L040100 L040101		Legal Reserves Special Reserves		
	-		1,030,430	300,432		L040102		Extraordinary Reserves		
		Tangible & Intangible Assets (A01 + A02)	2,190,164	1,191,058	999,106	L040103 L040104		Tax Free Reserves Result from Reval of Fin Assets Avail for Sale		1.
03	Come	pany Goodwill	-			L040105		Reserves for Own Shares		新新成
301		Company goodwill								2
			-			<u>L05</u>	Carrie	I forward Results		
100		red Tax Assets Deferred tax assets - Book Value				L050100		Results of Previous Periods		6,
						L050101 L050102		Results of Current Period Effect due to 1st adoption of IFRS principles		
501		cipations in Affiliates, associates Participations in Affiliates		(CONTRACTOR N		L050102		FX Difference on Conversion to Group Currency		(1
502		Participations in associates			-	L050104		Consolidation Differences		10
						L06	Non C	ontrolling Interest		10
16	Finan	icial Assets available for sale	-		Company.	L060100	4511.0	Non Controlling Interest to Share Capital		
100		Financial assets available for sale - Book Value				L060101		Non Controlling Interest to Reserves		10125
		T				L07	Amour	its for Capital increase		
100		-Term assets from associates Long-term assets from associates - Book Value				L070100		Shareholders' Deposits		
			Service Assessment			L070101		Available Dividends		
	Other	r <u>Long-Term assets</u> Other long-term assets - Book Value	ļ		106,789					
100	-	Other long-term assets - book value	-							14
SETS		Non Current Assets (A01 - A08)	4 (2.1)		1,105,895	EQUITY		Total Equity (L01 - L07)	25.2502.550.50	Calculate P
	Inver	tories				L08	Provis	ons		
09	mvei	LOTIES				L080100		Provisions for post employment employee benefits		
100		Finished Goods - Book Value			7,983,284 9,487	L080101		Other Provisions		
300		Raw Materials - Book Value Packaging & Other Auxiliary Materials - Book Value	-		188,755					
400		Work in Process Semilinished Goods - Book Value			138	PROV		Provisions (L08)		
0500		Advances to Third Party Suppliers			64	L09	Long	erm Liabilities		
0501		Advances to Affiliates Goods in transit - Book Value			418,278	MAT	Series .			
700		Stock(Finished, Raw mat)Alloc to Afill - Book Value				L090100		Long Term Liabilities from Bank Loans Long Term Liabilities from Bond Loans		
	7	bubba			8,599,985	L090101 L090102	-	Long Term Liabilities to Affiliates		
10	Irac	e receivables				L090103		Long Term Liabilities from Notes Payable		
0100		Trade receivables - Third Party		12,508,270		L090104		Other Long Term Liabilities		ALCOHOLD STATE
0101		Trade receivables - Affiliates Bad Debt Provision for Receivables from Customers		3,899 16,901	12,495,268	L10	Deferr	ed tax liability		
0200		Notes Receivable In Portfolio		771,428		L100100		Deferred tax liability - Book Value		
0201	-	Notes Receivable In Banks to Collect		172,281						
202		Notes Receivable In Banks as Piedge Notes Receivable Delayed				NCLIABILITIES		Non Current Liabilities	20,250,700	
299		Bad Debt Provision for Notes Receivables			943,709	L11	Suppli	ARR		
0300 0301	_	Checks Receivable In Portfolio Checks Delayed				FIT	Outro			
302		Checks in Banks as Pledge				L110100		Suppliers (Goods, Raw Mat, Pack,FA) - Third Party	6,212,303 1,891,681	
399		Bad Debt Provision for Checks Receivables			13,438,977	L110101 L110102	-	Suppliers (Goods, Raw Mat, Pack,FA) - Affiliates Suppliers (Services, Consum, other) - Third Party	2,689,119	
-	-		+		(3,430,577	L110103		Suppliers (Sevices, Consum, other) - Affiliates		
11	Othe	receivables				L110104		Suppliers Other		
		Carillal Description of New Financial Desired				L110105 L110106	-	Notes Payable Checks Payable		1
200		Capital Receivable at Next Financial Period Short Term Claims from Affiliates	1							
300		Blocked Bank Accounts				<u>L12</u>	Other	<u>Habilities</u>	-	
400		Long Term Claims Receivable at Next Financial Per Doubtfull Debts -Gross Book Value	-	200 MARKET NO.		L120100		Customer Advances - Third Party		
500 599		Bad Debt Provision for Doubtfull Debts				L120101		Customer Advances - Affiliates		
600		Advances / Sundry Debtors - Third Party			82,357	L120102 L120103		Social Security Short Term Liabil Payable at Next Financial Period		
700		Advances / Sundry Debtors - Affiliates Accounts for management of prepayments & credits	-			L120103 L120104		Short Term Liabilities to Affiliates		
700	-	roccounte no management or propagments a creates			82,357	L120105		Sundry Creditors - Third Party		
						L120106 L120107	-	Sundry Creditors - Affiliates Dividends Payable - Third Party		
12	Cash	& cash equivalents	-			L120107 L120108		Dividends Payable - Inita Party Dividends Payable - Affiliates		
0100		Cash in Hand			3,363					
101		Cash in Banks	-		16,827 3,006,178	<u>L13</u> L130100	Tax Li	abilities Income tax - other taxes payable - Book Value		SECONDARY.
102		Notice Accounts	-		3,006,178	- L100100				
						L14	Short	Term Loans Short Term Liahil from Rank Loans - Rook Value		WHITE STATE
3		ncial assets at fair value through p&l	-			L140100		Short Term Liabil from Bank Loans - Book Value		
0100		Securities Bonds								
					•				-	
eere.		Current Access (ANG. A12)	-	Service of the	25,147,687	CLIABILITIES	la con	Current Liabilities (L11 - L14)		1
SETS		Current Assets (A09 - A13)	S 200 FO HOUSE	, 100 AND MARKS 140		BECAUSE WINDOWS COM			-	
14	Prep	ayments and accrued income				L15	Liabili	ties Transitional Accounts	-	
			-	70,747		L150100		Defferred Income - Third Party		
0100		Defferred Expenses - Third Party Defferred Expenses - Affiliates			70,747	L150101		Defferred Income - Affiliates	90	
200		Accrued Income - Third Party				L150200 L150201		Accrued Expenses - Third Party Accrued Expenses - Affiliates	90	
201		Accrued Income - Affiliates Other Transitional Accounts - Third Party	-	14,634		L150201 L150300		Other Transitional Accounts - Third Party	11225	
0300 0301	0	Other Transitional Accounts - Third Party Osse Transitional Accounts - Affiliates		Chief.	14,634	L150301		CH. T. W. of A. Junto Affician		
		OssecTranctional Accounts - Affiliates Gets Tignetional Accounts (A14)	- Tare -	- 50 part 200	85,381	LTRANSAC	J	Other Transmoral Accounts - Almanos Liabilities Transitional Accounts (L15)		
NSAC	V	Sts Tiansitional Accounts (A14)			63,361	Litoridano	100000	1 1 // 5		
CI							1	CAPANTIS	1.1	

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		ASSETS IN Euro	Value	Accumulated Depreciation	Net Value			LIABILITIES IN Euro		Net Value
						104	Chara	canital		
	-					L01 L010100	Share	Share Capital - Book Value		1,963,13
A01	Tangi	ble Fixed Assets				L010101		Share Capital Due		1,963,1
			338,359	MISSESSESSESSESSESSESSESSESSESSESSESSESSE	338,359	L02	Share	premium		1,303,1
A0101 A0102		Land Buildings - Technical Works	54,803	50,312	4,491	L020100		Share premium - Book Value		
A0103		Equipment & Other Equipment	436,152	359,233 62,041	76,920				-	
A0104 A0105		Means of Transportation Furnitures	62,041 242,141	132,980	109,161	L03	Revalu	ations & Grants		
A0106		Fixed Assets under construction and prepayments	218		218			Diff	-	54 843 950
		W. F	1,133,714	604,565	529,149	L030100 L030101	-	Differences from Reval of Participations and Securities Differences from Revaluations of Other Assets	+	243,1
A0201		pible Fixed Assets Property Rights	9,130	9,130	-	L030200		Investment Grants		學的社會
A0202		Research Expenses	5,122	5,122			_			243,1
A0203		Other formation expenses				L04	Reserv	(65		
A0204 A0205		Advances for Intangible Assets Other Intangible Assets	1,042,198	572,241	469,958	L040100		Legal Reserves		446,77
			1,056,450	586,492	469,958	L040101 L040102		Special Reserves Extraordinary Reserves	-	248,77
		Tangible & Intangible Assets (A01 + A02)	2,190,164	1,191,058	999,106	L040103		Tax Free Reserves		1,060,4
		1 argray & mangages 7 and 7				L040104		Result from Reval of Fin Assets Avail for Sale Reserves for Own Shares	-	445,8
A0301		any Goodwill Company goodwill				L040105		Reserves for Own Shares		2,201,
A0301		company goodwar	District Control of the Control of t			L05	Carrie	d forward Results		
A04		red Tax Assets				L050100	-	Results of Previous Periods		6,817,6
A040100		Deferred tax assets - Book Value			And the Control of th	L050101		Results of Current Period		5,144,1
A05		cipations in Affiliates, associates				L050102	-	Effect due to 1st adoption of IFRS principles FX Difference on Conversion to Group Currency	-	(1,432,5
A0501 A0502		Participations in Affiliates Participations in associates	-			L050103 L050104		Consolidation Differences		的特别的
A0502		Participations in associates								10,528,
						L06 L060100	Non C	ontrolling Interest Non Controlling Interest to Share Capital		
A060100		ncial Assets available for sale Financial assets available for sale - Book Value	_			L060101		Non Controlling Interest to Reserves		
7000100		Taranta additi ayanan ror dan book yang								
A07		-Term assets from associates Long-term assets from associates - Book Value				L07 L070100	Amou	nts for Capital Increase Shareholders' Deposits		8 8 7 7 8 A
A070100	H	Long-term assets from associates - Book Value				L070101		Available Dividends		
A08		r Long-Term assets								
A080100		Other long-term assets - Book Value			108,789					
NCASSETS		Non Current Assets (A01 - A08)		200	1,105,895	EQUITY		Total Equity (L01 - L07)		14,936,9
						L08	Provis	lene .		
A09	Inver	tories				L080100	FIVNS	Provisions for post employment employee benefits		
A090100		Finished Goods - Book Value			7,975,608	L080101		Other Provisions	-	V - 2 /
A090200		Raw Materials - Book Value Packaging & Other Auxillary Materials - Book Value			9,467 188,755				-	
A090300 A090400		Work in Process Semifinished Goods - Book Value			138	PROV	120	Provisions (L08)		
A090500		Advances to Third Party Suppliers			64					
A090501 A090600		Advances to Affiliates Goods in transit - Book Value			418,278	<u>L09</u>	Long	Term Liabilities		
A090000		Stock(Finished, Raw mat)Alloc to Afill - Book Value			7,675	L090100		Long Term Liabilities from Bank Loans		
					8,599,985	L090101 L090102		Long Term Liabilities from Bond Loans Long Term Liabilities to Affiliates		
A10	Trad	e receivables				L090102	_	Long Term Liabilities from Notes Payable		
A100100		Trade receivables - Third Party		9,435,907		L090104		Other Long Term Liabilities		38,6
A100101		Trade receivables - Affiliates		3,899 16,901	9,422,905	L10	Defer	ed tax liability		38,0
A100199 A100200		Bad Debt Provision for Receivables from Customers Notes Receivable In Portfolio		771,428	9,422,900	L100100	Delai	Deferred tax liability - Book Value		
A100201		Notes Receivable In Banks to Collect		172,281						
A100202 A100203		Notes Receivable In Banks as Piedge Notes Receivable Delayed				NCLIABILITIES	550	Non Current Liabilities		38,
A100203	-	Bad Debt Provision for Notes Receivables			943,709	77-77-77-77-77-77-77-77-77-77-77-77-77-	120000			
A100300		Checks Receivable In Portfolio				<u>L11</u>	Suppl	lers		
A100301 A100302		Checks Delayed Checks In Banks as Pledge				L110100		Suppliers (Goods, Raw Mat, Pack,FA) - Third Party	3,601,068	
A100399		Bad Debt Provision for Checks Receivables				L110101		Suppliers (Goods, Raw Mat, Pack,FA) - Affiliates	1,891,681	
				10,362,715	10,366,614	L110102 L110103	-	Suppliers (Services, Consum, other) - Third Party Suppliers (Sevices, Consum, other) - Affiliates	2,156,471	
A11	Othe	receivables	-			L110104		Suppliers Other		
thi.	2					L110105		Notes Payable		7,649,
A110100		Capital Receivable at Next Financial Period		-		L110106		Checks Payable	SHIP CHEST SHOP TO	7,040,
A110200 A110300	-	Short Term Claims from Affiliales Blocked Bank Accounts				<u>L12</u>	Other	liabilities		
A110400		Long Term Claims Receivable at Next Financial Per				14004	-	Contempt Edispage, Third Darks	-	
A110500		Doubtfull Debts -Gross Book Value			<u> </u>	L120100 L120101	-	Customer Advances - Third Party Customer Advances - Affiliates		
A110599 A110600		Bad Debt Provision for Doubtfull Debts Advances / Sundry Debtors - Third Party			82,357	L120102		Social Security		112.
A110601		Advances / Sundry Debtors - Affiliates				L120103		Short Term Liabil Payable at Next Financial Period		
A110700		Accounts for management of prepayments & credits			82,357	L120104 L120105	-	Short Term Liabilities to Affiliates Sundry Creditors - Third Party		152,
					32,007	L120106		Sundry Creditors - Affiliates		15,
A12	Cash	& cash equivalents				L120107	-	Dividends Payable - Third Party Dividends Payable - Affiliates	-	
A120100	H	Cash in Hand			3,363	L120108		LITTINGTO F BY BUT - ATTIMATES		281
A120100		Cash in Hand Cash in Banks			16,827	<u>L13</u>	TaxL	abilities		
A120102		Notice Accounts			3,006,178 3,026,368	L130100	-	Income tax - other taxes payable - Book Value	-	268, 288
	\vdash				3,020,300	<u>L14</u>	Short	Term Loans		
A13	Fina	ncial assets at fair value through p&I				L140100		Short Term Liabil from Bank Loans - Book Value		STATE OF THE PARTY
A130100		Securities					-			
A130101	\vdash	Bonds								
						0114591		Current Liabilities (I 44 144)	100000000	8,219
CASSETS		Current Assets (A09 - A13)			22,075,325	CLIABILITIES	1	Current Liabilities (L11 - L14)		3,4 (3)
A14	Pren	ayments and accrued income				L15	Liabil	itles Transitional Accounts		
						1450400		Defferred Income - Third Party	Z SUBSTITUTE OF	
A140100	F	Defferred Expenses - Third Party		70,747	70,747	L150100 L150101		Defferred income - Third Party Defferred income - Affiliates		
A140101 A140200	-	Defferred Expenses - Affiliates Accrued Income - Third Party		12,368		L150200		Accrued Expenses - Third Party	80,578	
A140201		Accrued Income - Affiliates			12,368	L150201		Accrued Expenses - Affiliales Other Transitional Accounts - Third Party	3,402	80
A140300	-	Other Transitional Accounts - Third Party Other Transitional Accounts - Affiliates		14,634	14,634	L150300 L150301		Other Transitional Accounts - Third Party Other Transitional Accounts - Affiliates		3
A140301	+	Outer (Tensional Accounts - Annaces							and the second second	X15000000000
11	Asses:	Assets Transitional Accounts (A14)			97,749	LTRANSAC		Liabilities Transitional Accounts (L15)		83,
OFFANSAC	100									

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Balance Sheet IFRS

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				Description	n of adjustmen	Description of adjustments in Local Currency	rrency			
Description	Statutory Closing Balance at 31.05.2017	Intagible Assets	accruals credit notes	Other accruals (income)	Inv.not Received Trade	Other accruals(exp ense)-408 acc.	Bad Debts	Prov.Obs olete	Offset customers	IFRS Closing Balance
Tangible Fixed Assets	2,465,674		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·						2,465,674
Intangible Fixed Assets	2,189,861									2,189,861
Other Non Current Assets	497,603									497,603
Inventories	40,073,351									40,073,351
Trade Receivables	62,621,600		0	-57,633	-2,091,082				-12,167,574	48,305,311
Other Receivables	383,759									383,759
Cash & Cash equivalents	14,101,969							の対するとはなる		14,101,969
Assets Transitional Accounts	397,848			57,633						455,481
	00'0									00.0
Total Assets	122,731,665		0 0	0	-2,091,082	0	0	0	-12,167,574	108,473,009
Share Capital	8,355,012									8,355,012
Share Premium	0							1000000000000000000000000000000000000		
Revaluation & Grants	899,802					が 一般				899,802
Reserves	8,144,663									8,144,663
Carried Forward results	52,202,360					公和政治政治				52,202,360
Non Current Liabilities & Provisions	180,000		阿斯特斯教育			は、一般などのでは、		はないのでは、		180,000
Suppliers	50,292,625		0		-2,091,082	-390,902		がはないのでは、	-12,167,574	3
Other Liabilities	1,311,430							10000000000000000000000000000000000000	は 一般の ない	1,311,430
Tax Liabilities	1,345,353					The second second				1,345,353
Short Term Loans	0									0
Liabilities Transitional Accounts	421					390,902		0		391,322
	0.00									0.00
Total Liabilities & Equity	122,731,665		0 0	0	-2,091,082	0	0	0	-12,167,574	108,473,009

