Financial Statement of Sarantis Romania S.A.

for period

from 1 January 2020 to 31 December 2020

# INTRODUCTION TO THE FINANCIAL STATEMENT THE GENERAL INFORMATION

## 1. Name, address, the basic object of the activity of the Company

The business of the company Sarantis Romania S.A., hereinafter referred to as statement "Company", is mainly sales and distribution activity of household products, skin care and cosmetics products.

The Company registration number in the in the National Trade Registry J40/13955/2018.

On 21.01.2005 the Company changed the name from Romsar Cosmetics S.A to Sarantis Romania S.A.

#### 2. Company's Address

Soseaua Bucuresti-Ploiesti St, No. 172-176, Building B, 2nd Floor, District 1, Bucharest, Romania

#### Warehouse address:

Piersicului St. No. 1, Dragomiresti-Vale, Ilfov County, Romania

#### 3. Management Board of the Company

On 31 December 2020 the Management Board members are :

Grigorios Sarantis - President of the Board

Kyriakos Sarantis - Vice-president of the Board

Konstantinos Rozakeas - Member of the Board

Pantazis Sarantis - Member of the Board

Elpiniki Sarantis - Member of the Board

Grigorios Sarantis - Member of the Board

Konstantinos Stamatiou - Member of the Board

To represent the Company to third parties are entitled:

- 1. Gabrie Baloiu Executive Manager
- 2. Any member of the Management Board,

# 4. Statutory Auditor

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Invingatorilor St. No. 24, District 3, Bucharest, Romania RO6546223

5. Name of the parent company

GR Sarantis S.A. - Greece

6. Name of the ultimate parent company

GR Sarantis SA, Greece

Prepared by: Adina Handrea



# 7. Principles of presentation

# Information on principles adopted for preparation of financial statement for 2020

The financial statement has been prepared in accordance with accounting principles contained in the International Financial Reporting Standards adopted by the European Union. The financial statement covers the period from 1 January to 31 December 2020 and the comparative period from 1 January to 31 December 2019.

The financial statement is compliant with all IFRS requirements adopted by the EU and present a true and fair view of the Company's financial position as of 31 December 2020 and 31 December 2019, results of its activity and cash flows for the year ended 31 December 2020 and 31 December 2019.

# 8. Statement of the Management Board

- 1) The Management Board of Sarantis Romania S.A. hereby honestly and sincerely declares that to the best of its knowledge the foregoing financial statement and comparative data were prepared in compliance with International Financial Reporting Standards adopted by the European Union (IFRS). The statement reflects true and fair view on financial position and its financial result of Sarantis Romania S.A. and that the Management Board Commentary on the Company's Operations presents true overview of Company's development, achievement and business situation of Company, including basic risks and exposures.
- 2) The Management Board of Sarantis Romania S.A. declares that the entity, authorized to audit and conduct the audit of financial statements, was selected in compliance with the law and that entity and auditors conducting the audit met the conditions to issue an independent opinion in compliance with relevant regulations of the domestic law.

Bucharest, 31st of March 2021.

The Management Board:

President of the Board Grigorios Sarantis

Vice Fresident of the Board

Kyrianus Sarantis

Member of the Board Konstantings Forakeas

Member of the Board
Konstantinos Stamatiou

Member of the Board

Partazis Saranis

Member of the Board

Grigorios Sarantis

Member of the Board

Elpiniki Sarantis

Gabriel Baloja

Executive Manager

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#### 9. Significant accounting principles

#### Basic of the financial statement

Financial statement of Sarantis Romania S. A. is prepared in accordance with International Accounting Standards adopted by European Union. The statement was prepared assuming that the company will continue its activity in the nearest future. On the day in which this statement was accepted, there are no circumstances indicating any danger to continue of business activity of Company.

#### Consolidated financial statement

Consolidated financial statement, which includes also subsidiary entities, is performed by highest-level parent company GR Sarantis SA, based in Athens, Greece.

## Functional currency and presentation currency of financial statements

The financial statement is presented in Ron, after rounding to full sums. The Romanian Leu is the functional and reporting currency of the Company.

#### Judgments and evaluations

Judgments, evaluations and assumptions, which have significant influence on accounting principles, presenting value of assets, liabilities, costs and incomes are required by the Management Board. Evaluations and assumptions based on the historical experience and other factors rationally justified, their results allow to estimate balance sheet value of assets and liabilities. Real value may be different from estimated value. Evaluations and assumptions are verified on a current basis. Change in accounting estimations is included in the period in which the accounting estimations were changed or in the current and future periods.

#### **Fixed assets**

Fixed assets, excluding land and investment property, are estimated at cost, which consists of acquisition cost and direct costs related to bringing the fixed asset into use. Fixed assets are depreciated. The cost of current maintenance of land and assets is recorded in the financial result during the period when they are incurred. The cost of significant repairs and regular maintenance programs is recognized as asset, and depreciated in accordance with their economic useful lives, if there is the case. Depreciation of assets starts since when they are available for use, meaning it is in the location and condition necessary for it to be capable of operating. The beginning of the depreciation (except assets under construction) starts not later than one month after functioning date and follows in the manner intended by the management, over the period reflecting their estimated economic useful life. The correctness of applied periods, depreciation methods and residual value of fixed assets is verified on each balance sheet day and respective adjustments are made if it is necessary.

The following types of useful life are used for assets:

Category	Years
Buildings	from 10 to 60 years
Mechanical equipment	from 4 to 10 years
Vehicles	from 4 to 10 years
Other equipment	from 3 to 20 years





If there have been events or changes, which indicate that the carrying amount of fixed assets may not be recoverable, the assets are analyzed. If there are indications of impairment, the company makes estimation of recoverable amounts of particular assets. Loss is included if accounting value of asset is higher than estimated recoverable value.

The recoverable amount of assets reflects the higher of the following values: net selling price and value in use. Impairment allowances are recognized as other operating costs in the profit and loss, if there is the case.

Profit and loss resulting from the removal tangible fixed asset from the balance sheet are calculated as difference between net incomes from disposal, and balance sheet value and shown as income or cost in the profit and loss account

## Leasing (from 2019)

For each contract concluded on or after January 1, 2019, the Company decides whether the contract is or includes leasing. Leasing is defined as a contract or part of a contract that delegates the right to control the use of an identified asset (underlying asset) for a given period in exchange for consideration. To this reason, three basic aspects are analyzed:

- whether the contract relates to an identified asset that is either clearly specified in the contract or implicitly when the asset is made available to the Group,
- whether the Company has the right to obtain substantially all economic benefits from the use of the asset over the entire useful life to the extent specified in the contract,
- · whether the Company has the right to direct the use of the identified asset over the entire useful life.

At the commencement date, the Company recognizes an asset under the right of use and a liability under the lease. The right of use is initially measured at the purchase price consisting of the initial value of the lease liability, initial direct costs, an estimate of the costs expected in connection with the dismantling of the underlying asset and the lease payments paid on or before the start date, less leasing incentives.

The Company depreciates use rights on a straight-line basis from the start date until the end of the useful life period or the end of the lease term, depending on which of these dates is earlier. If there are indications, the rights to use are tested for impairment in accordance with IAS 36.

As at the commencement date, the Company measures the lease liability at the present value of the remaining lease payments using the interest rate of the lease, if it can be easily determined. Otherwise, the lessee's marginal interest rate applies.

Lease payments included in the value of the lease liability consist of fixed lease payments, variable lease payments dependent on the index or rate, amounts expected to be paid as a guaranteed residual value and payments for call options if they are reasonably certain.

In subsequent periods, the lease liability is reduced by repayments made and increased by accrued interest. The valuation of the lease liability is updated to reflect changes in the contract and the reassessment of the lease term, exercise of the call option, guaranteed residual value or lease payments dependent on the index or rate. In principle, the revaluation of the liability is recognized as an adjustment to the asset due to the right of use. The company uses practical standards approved for short-term leasing and leasing in which the underlying asset is of low value. For such contracts, lease payments are recognized in profit or loss on a straight-line basis over the lease term. The Company presents right of use in the same items of the statement of financial position as the underlying assets, i.e. in tangible fixed assets.



#### Intangible assets

Intangible assets are recognized if it is probable that expected future economic benefits, which are directly attributable to the assets, will cause growth of the entity. Initially intangible assets are stated at acquisition or construction cost. After initial recognition, intangible assets are measured at acquisition or construction cost less amortization and impairment allowances. Intangible assets with a definite useful life are depreciated when it is available for use that is when it is in the location and condition necessary for it to be capable of operating in the manner intended by the management over their estimated economic useful life. The correctness of the applied depreciation periods and rates is periodically reviewed, at least at the end of the reporting year, and potential adjustments to amortization allowances are made in the subsequent periods, if there is the case. Intangibles with indefinite useful life are not subject to depreciation. Their value is reduced by potential impairment allowances.

Category	Years
Intangible assets	from 3 to 50 years

Other intangible assets are verified in terms of impalment allowances at the end of each reporting period. If there are indications of impairment, and the carrying amount exceeds the estimated recoverable amount, the value of those assets or the related cash-generating units is decreased to the recoverable amount. The recoverable amount of those assets is the higher of the following values net selling price or their value in use.

Valuation of shares in subsidiary entities

Not applicable.

#### Financial instruments

Not applicable.

Financial instruments other than derivatives.

Receivables and deposits are presented on date of origin.

Financial instruments estimated by financial results at fair value

Not applicable:

Investments retained until the maturity term

Not applicable

Receivables and loans



Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Derivative Financial assets not available for sale

Not applicable

#### Inventories

Inventories are measured at the lower of cost and net realizable value, considering any inventory allowances. The net realizable value is the selling price estimated in the ordinary course of business activity less the estimated costs of completion and the estimated selling costs.

Cost of goods sold is determined based on the weighted average costs formula.

#### Receivables

The receivables in foreign currencies are recorded in the accounting books in RON at the exchange rate of the date of the document, as well as in foreign currencies.

Trade receivables and other receivables in Ron are kept at historical value with consideration of allowances for bad debts. Trade receivables and other receivables in foreign currency are valuated with National Bank of Romania exchange rate of the last day of the month each month, with consideration of allowances for bad debts. The Company establishes provisions only for certain debtors, when the collection is deemed uncertain. The value of the provision represents the difference between the book value and its recoverable value. The value of the provision is recognized in the profit and loss account.

## Cash and cash equivalent

Cash includes cash in hand and cash at the bank. Cash in foreign currency is valuated with National Bank of Romania exchange rate of the last day of the month each month.

# **Trade incomes**

Probability of derived economic benefits and possibility to determine the amount of income let the Company recognize the incomes. Trade incomes are evaluated in net value after the reduction by tax on goods and services and discounts. Revenues from sales of goods are recognized at the time the invoice for delivery of the goods is issued, when there has been a transfer of risks and rewards. Particular items of Company's costs are decreased by the re-invoiced amounts that are not an income.

## **Equity capital**

Equity capital is divided by types, in accordance with law obligations and resolutions of Company Statute. Share capital is presented in the nominal value, in the amount according to the Company Statute and entry in the commercial register. Own founds of the Company are decreased by due contributions to the share capital.

Non-distributed profits for the previous years and the current results (profits) are presented in the financial statement as the retained profits.

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Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

#### Loan and credits

Loans and credits are presented at the fair value of received inflows decreased by the costs of transactions.

Loans and credits are valuated at the amortized acquisition price in accordance with effective interest rate.

#### Transactions in foreign currency

Transactions in foreign currency carried out in accordance with exchange rate are recorded in the accounting books in RON, as well as in foreign currencies.

The transactions expressed in foreign currency are recorded in the accounting books at the exchange rate in force on the date of the transaction. The monetary assets and liabilities expressed in foreign currency are translated in Romanian Lei at the exchange rate in force on the date of the balance sheet.

All differences arising from the offset and translation of the amounts in foreign currency are recognized in the profit and loss account of the year during which they were performed. RON is not a convertible currency outside Romania.

Exchange rate differences and evaluations of financial assets and liabilities on the balance sheet date, in accordance with Romanian National Bank exchange rate on this day, are presented as financial costs or incomes in the profit and loss account.

Exchange rate differences resulting from clearance of transactions in foreign currencies and valuation of assets and liabilities in cash on the balance sheet day are presented as financial costs or income in statement of complete income in net amount.

#### Income tax

The income tax includes current part and deferred part. Current and deferred income tax is included in profit or loss of current period, except the case, when it regards to merger of companies and items included immediately in equity or as other total income.

Current tax is an expecting amount of liabilities or receivables from income tax, which have to be taxed for a particular year, calculated with the use of tax rates, legally or actually binding as of the reporting day and corrections of tax liability regarding previous years.

The rate of the corporate tax for 2019, respectively for 2020, was 16%.

Deferred tax is included in connection with temporary differences between balance sheet value of assets and liabilities and their value calculated for tax purposes,

Deferred tax is valued with the use of tax rates, which in accordance with expectations are going to be used when the temporary differences will be reversed - legally or actually tax rules binding up to reporting day are the base of this.

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Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

Assets for deferred tax are reviewed as of the reporting day and they are reduced according to the possibility of generating profits in income tax, connected with them.

# Fixed assets available to sale

Fixed assets available to sale satisfy following criteria:

- The Management Board declared intent of sale
- Assets are available to instantaneous sale in present condition
- Potential buyer is looked for
- Sale transaction is highly probable and the transaction will be settle during 12 months
- The trade price is rational and in accordance with the current fair value
- Probability of introduction of changes into disposal plan is inconsiderable

If the criteria are met after the balance sheet date, the assets are not reclassified at the end of the reporting year prior to the designation for sale. The reclassification is reflected in the reporting period when the criteria are met. Depreciation is discontinued for the asset when it is designated for sale.

Assets held for sale are measured at the lower of the following values: net carrying value or the fair value decreased by selling costs.

#### **Provisions**

The Company shall recognize a provision when it has a present obligation (legal or constructive) as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and if a reliable estimation may be made of the amount of the obligation. The provisions are reviewed at balance sheet date and adjusted to reflect the best current estimation.

# Liabilities

Trade and other liabilities are measured at the due amount.

# Contingent liabilities

Contingent liabilities are defined as obligations that arise from past events and which are dependent on occurrence or non-occurrence of some uncertain future events. Contingent liabilities are not recognized in the balance sheet, however the information on contingent liabilities is disclosed unless the probability of outflow of resources relating to economic benefits is remote.

# Application of the accounting principles

The above principles are applicable for comparative data.

Impact of new Standards and interpretations on the Company's financial statements.

Amendments to standards or interpretations in force and applied by the Company from 2020.



#### Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

New or amended standards and interpretations effective from January 1, 2020 and their impact on the Company's statements:

Amendment to IFRS 3 "Business Combinations"

The amendment concerns the definition of an undertaking and mainly covers the following issues:

- specifies that the acquired set of assets and activities, in order to be treated as a project, must also include input and significant processes that together will significantly participate in generating a return,
- narrows the definition of return, and thus also a project, focusing on the goods and services provided to recipients, removing from the definition the reference to return in the form of cost reduction.
- adds guidelines and illustrative examples to facilitate the assessment of whether a material process has been taken over as part of the merger;
- o omits assessing whether a missing input or process can be replaced and continued with the project to obtain a return; and
- adds the optional possibility to carry out a simplified assessment to exclude that a repossessed set of activities and assets is a business.

The amendment applies to business combinations for which the acquisition date falls within the first annual reporting period beginning on or after January 1, 2020, and for asset acquisition transactions that occurred in this reporting period or later. Therefore, the change did not affect the data disclosed in the Company's financial statements to date.

In 2020, the Group did not make transactions falling within the scope of IFRS 3, therefore the change did not affect the data for the current year.

Amendment to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors"

The amendment introduces a new definition of the concept of "material" (with regards to an omission or misstatement in the financial statements). The existing definition included in IAS 1 and IAS 8 differed from that contained in the Financial Reporting Conceptual Framework, which could cause difficulties in making judgments by entities preparing financial statements. The amendment will unify the definitions in all applicable IAS and IFRS.

The changes did not affect the financial statements of the Company as the judgments made so far in terms of materiality were consistent with those that would have been made using the new definition.

The change is effective for annual periods beginning on or after January 1, 2020.

Amendments to references to the Framework in IFRS

The Supervisory Board prepared a new version of the financial reporting conceptual framework. Therefore, for the sake of consistency, the references to the conceptual assumptions included in individual standards have been adjusted accordingly.

The amendments are effective for annual periods beginning on or after January 1, 2020 and did not affect the Company's financial statements.

Amendments to IFRS 9, IAS 39 and IFRS 7

The IAS Board introduced changes to the hedge accounting principles in connection with the planned reform of the reference interest rates (WIBOR, LIBOR etc.). These rates are often a hedged item, for example when hedged with an IRS. The planned replacement of the existing rates with new reference rates raised doubts as to whether the planned transaction was still highly probable, whether future preded flows are still expected, or

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whether there is an economic relationship between the hedged item and the hedging item. The amendment to the standards specified that it should be assumed in the estimates that the change in reference rates would not take place and therefore it would not have an impact on the fulfillment of the hedge accounting requirements.

The changes are effective for annual periods beginning on or after January 1, 2020. Due to the fact that the Company does not use derivatives based on interest rates, the change does not affect its financial statements

Standards and interpretations in force in the version published by the IASB, but not approved by the European Union, are listed below in the section on standards and interpretations that have not come into force.

Application of a standard or interpretation prior to its effective date

Voluntary early application of a standard or interpretation has not been used in these financial statements.

The Company did not take advantage of the option of early application of the amendment to IFRS 16, which would enter into force for annual periods beginning on June 1, 2020. In connection with the COVID-19 pandemic, the IASB introduced a simplification that allows not to assess whether the changed future flows resulting from concessions received from lessors that meet the conditions set out in the standard are a "lease change" under IFRS 16. Conditions that must be met by the relief received, so that a simplification can be applied to it:

- the total future lease remuneration after the relief is granted must be substantially the same or lower than before the relief was granted,
- the discount must apply to payments that were / will be due before June 30, 2021 (although the increased fees may be payable after that date),
- o there are no other fundamental changes to the terms of the contract.

The Company did not receive any concessions from lessors for Covid-19.

Published standards and interpretations that did not come into force for the periods beginning on 1 January 2020 and their impact on the Company's financial statements.

By the date of these financial statements, new or revised standards and interpretations have been published, applicable to the annual periods after 2020. The list also includes changes, standards and interpretations published but not yet approved by the European Union.

New IFRS 17 "Insurance Contracts"

A new standard regulating the recognition, measurement, presentation and disclosure of insurance and reinsurance contracts. The standard replaces the existing IFRS 4.

The Company estimates that the new standard will not affect its financial statements as the Company does not conduct insurance activities.

The standard is effective for annual periods beginning on or after January 1, 2023.

Amendment to IAS 1 "Presentation of Financial Statements"

The IAS Board clarified the rules for classifying liabilities to long- or short-term mainly in two aspects:

- o clarified that the classification depends on the rights that the entity has as at the balance sheet date,
- the intentions of management with regard to the acceleration or delay of the liability payment are not taken into account.

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The changes are effective for annual periods beginning on or after January 1, 2023.

Due to the fact that in the case of overdraft facilities granted for a period longer than one year, the Company follows the management's intention of repayment, it is expected that the balances of such loans will be presented as long-term liabilities, not short-term as before.

- Amendments to IFRS 1, IFRS 9, examples to IFRS 16, IAS 41 as part of Annual Improvements 2018 2020:
- FRS 1: additional exemption for determining cumulative exchange rate differences from consolidation;
- IFRS 9: (1) when testing the 10% of whether a modification should disqualify a liability, only fees that are exchanged between the obligor and the creditor should be included; (2) it was clarified that the fees incurred in the event of the liability being removed are recognized in the result, and if the liability is not removed, they should be referred to the value of the liability;
- IFRS 16: in Example 13, the issue of the lessor's incentive to cover fit-outs incurred by the lessee, which raised interpretation doubts, was removed;
- IAS 41: the prohibition on recognizing tax flows in the measurement of biological assets has been removed.

The changes are effective for annual periods beginning on or after January 1, 2022. The Company estimates that the above changes will not affect its financial statements.

□Amendment to IAS 16 "Property, plant and equipment"

It was clarified that the production carried out as part of the tests of the fixed asset before the use of the fixed asset should be recognized as (1) inventory in accordance with IAS 2 and (2) revenue when it is sold. The company estimates that the change will not affect its financial statements. The change is effective for annual periods beginning on or after January 1, 2022.

Amendment to IAS 37 "Provisions, Contingent Liabilities and Contingent Assets"

It is clarified that the costs of fulfilling onerous contracts include incremental costs (e.g. labor costs) and the allocated part of other costs directly related to the filling cost, e.g. depreciation. The Company estimates that the change will not have an impact on its financial statements as it has not identified any contracts that would be onerous so far.

The change is effective for annual periods beginning on or after January 1, 2022.

Amendment to IFRS 3 "Business Combinations"

References to the definition of liabilities included in the conceptual assumptions and the definition of contingent liabilities from IAS 37 have been made more precise. The Company estimates that the amendment will not affect its financial statements. The change is effective for annual periods beginning on or after January 1, 2022.

Amendment to IFRS 16 "Leasing"

In connection with the COVID-19 pandemic, the IASB introduced a simplification that allows not to assess whether the changed future cash flows resulting from reliefs received from lessors that meet the conditions set out in the standard are a "lease change" under IFRS 16. In due to the fact that the allowances received by the Company do not meet the conditions specified in the standard, the Company will not apply the simplification, therefore the amendment will not affect its financial statements.

The change is effective for annual periods beginning on June 1, 2020 (with earlier application possible).



Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4, IFRS 16

In connection with the planned reform of reference interest rates (WIBOR, LIBOR, etc.), the IAS Board introduced further changes to the accounting principles for financial instruments:

- in the case of measurement at amortized cost, changes in estimated cash flows resulting directly from the IBOR reform will be treated as a change in a floating interest rate, i.e. without recognizing the result
- it will not be necessary to end the hedging relationship if the only change is the effects of the IBOR reform and the other criteria for applying hedge accounting are met; the change regulates how to account for the alternative rate in a hedging relationship,
- o the entity will be required to disclose information about the risks arising from the reform and how it manages the transition to alternative reference rates.

The Company has not finished estimating the impact of the change on its financial statements yet.

The change is effective for annual periods beginning on or after January 1, 2021.

The Company intends to implement the above regulations within the time limits provided for by standards or interpretations.

**Bucharest, 31st of March 2021** 

The Management Board:

President of the Board Gligorios Sargatts

Vice President of the Board Kyriak ps | Sarantis

Member of the Board Konstantinos Rozakeas

Member of the Board
Konstantinos Stamatiou

Member of the Board

Panlazis Sarantis

Member of the Board

Grigorios Sarayitis

Member of the Board

Elpiniki Sarantis

Gabriel Baloju

Executive Mayages

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# STATEMENT OF FINANCIAL POSITION AS OF 31.12.2020

	31.12.2020	31.12.2019
Tangible Fixed Assets	1,654,143	2,240,807
ROU Tangible Fixed Assets	14,731,816	13,576,070
Investments in Property	4,875,093	4,782,908
Intangible Fixed Assets	1,717,426	1,905,683
Deferred tax	312,124	159,138
Long-Term assets from associates	58,432,800	71,689,500
Other Long-Term assets	640,239	881,454
TOTAL ASSETS	82,363,641	95,235,560
Inventories	74,196,194	64,016,188
Trade receivables	55,800,140	67,252,687
Other receivables	15,119,184	457,804
Cash & cash equivalents	13,778,117	8,362,699
TOTAL CURRENT ASSETS	158,893,635	140,089,377
Assets Transitional Accounts	727,033	411,535
TOTAL ASSETS	241,984,309	235,736,472
Share capital	8,355,012	8,355,012
Share premium	1,877,517	1,877,517
Revaluations & Grants	899,802	899,802
Reserves	6,267,146	6,267,146
Carried forward Results	75,136,968	61,478,688
TOTAL EQUITY	92,536,445	78,878,165
Long Term Liabilities from Bank		
Loans	58,432,800	71,689,500
Long Term Liabilities to Affiliates		11,948,250
Long Term Liabilities	100,000	180,000
Long Term Lease Liabilities	12,544,546	12,003,844
Suppliers	42,972,759	47,672,512
Loan Liabilities	14,608,200	
Short Term Lease Liabilities	3,618,434	2,831,659
Short Term Liabilities to Affiliates	12,173,500	
Other liabilities	1,725,159	6,236,783
Tax Liabilities	1,537,341	2,906,637
Liabilities Transitional Accounts	1,735,126	1,389,122
TOTAL LIABILITIES	241,984,309	235,736,472

The Management Board:

President of the Board Grigorios Sarants Vice Plesident of the Board

Member of the Board Konstanlings Bozakeas Member of the Board Konstantinos Stamatiou

KULLUK

Pantazis Şarantis

Grigorios Sarantis

of the Board

Member of the Board

Elpiniki Sarantis

Gabriel Baloiu

Executive

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# STATEMENT OF COMPREHENSIVE INCOME

	31.12.2020	31.12.2019
Gross Sales Less: Discounts and Allowances	414,050,848 (146,042,674)	407,121,511 (140,609,397)
Net Sales	268,008,174	266,512,113
Cost of Goods Sold	(182,466,233)	(181,326,072)
Gross Profit Operating expenses:	85,541,941	85,186,041
Marketing expenses Commercial expenses Logistic & Distribution expenses Administrative expenses	(10,660,973) (15,618,010) (10,108,939) (10,914,998)	(13,544,688) (14,930,516) (9,795,854) (9,580,516)
Net Operating Profit Gain/Loss from valuation of assets Financial expenses Financial income Net financial revenues and expenses	38,239,022 92,185 (5,671,670) 3,458,385 (2,121,100)	37,334,468 486,897 (4,023,177) 1,055,589 (2,480,691)
Profit before Tax	36,117,922	34,853,777
Income tax Net Profit	(5,577,283) 30,540,639	(6,027,829) 28,825,948

The Management Board:

President of the Board

Grigorios Sarantis

Member of the Board Panjazis, Saranis

Gabriel Baloj4 Executive,

Vice President of the Board

Kyriakos Sarantis

Member of the Board Grigorios Sarantis

Member of the Board

Elpiniki Sarantis

Member of the Board

Konstantipos Rozakaas

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15

Member of the Board

Konstantinos Stamatiou

## Cash Flow Statement as of 31.12.2020

	Cash Flow Total LC 2020	Cash Flow Total LC 2019
Profit/Loss before tax (EBT)	36,117,922	34,853,778
Adjustments for:	6,188,048	6,546,150
Depreciation/Amortization	4,029,222	3,882,248
•	(92,185)	(486,897)
Impairment of tangible & intangible fixed assets Foreign Exchange differences	1,480,286	1,818,209
Profit/Loss on sale of fixed assets	37,726	183,211
Interest and other financial income	(1,859,404)	(409,014)
Results(income, expenses, profits and losses) from Investing	(1,055,101)	•
activities	(1,821,678)	(225,803)
Interest expense and related expenses	2,592,402	1,558,393
Change in working capital	(6,838,338)	(16,711,489)
(Increase) / decrease in Inventories	(10,180,006)	(15,212,160)
(increase) / decrease in Products	(13,141,752)	(14,891,898)
(Increase) / decrease in Finished and Semifinished Goods	•	(319,893)
(Increase) / decrease in Raw materials, Packaging & Other Auxiliary Materials	127,989	(369)
(Increase) / Decrease Advances to Third Party Suppliers	369	-
(Increase) / Decrease Goods in transit - Book Value	2.846.084	
(Increase) / Decrease Stock(Finished, Raw mat)Alloc to Afill - Book Value	(12,696)	-
(Increase) / decrease in Receivables	10,992,443	4,405,454
(Increase) / decrease in Trade Receivables - Thirds	11,536,232	3,595,554
(Increase) / decrease in Trade Receivables - Intercompanies	(103,472)	212,968
(Increase) / decrease in Notes Receivable	(352,371)	543,400
(Increase) / decrease in Notes Receivable in Banks to Collect	372,159	75,691
(Increase) / decrease in miscellaneous debtors - Thirds	(16,185)	1,186
(Increase) / Decrease Other Transitional Accounts - Thirds	(443,919)	(23,345)
Increase / (decrease) in liabilities (other than to banks)	(7,650,776)	(5,904,783)
Increase / (decrease) in Suppliers from Thirds	2,250,790	6,760,574
Increase / (decrease) in Suppliers from Intercompanies	639,211	(2,947,270)
Increase / (Decrease) Suppliers (Services, Consum, other) - Third Party	(8,697,464)	-
Increase / (Decrease) Suppliers (Sevices, Consum, other) - Subsidiaries	(13,645)	•
Increase / (decrease) in Customer Advances from Thirds	178,033	-
Increase / (decrease) in Taxes and Duties payable	(2,363,267)	1,418,126
Increase / (decrease) in Social Security	55,039	180,928
Increase / (Decrease) Short Term Liabilities to Subsidiaries	•	(11,862,700)
Increase / (decrease) in Creditors	(153,631)	68,465
Increase / (decrease) in Accruals and deferred expenses	454,158	477,095
Cash flows from operating activities	35,467,631	24,688,439
Interest and related expenses paid	(2,636,522)	(1,372,458)
Tax paid	(5,644,451)	(6,480,904)
Total inflows / (outflows) from continued operating activities	27,186,659	16,835,077
Total inflows / (outflows) from operating activities (a)	27,186,659	16,835,077
		THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAM

Increase / (decrease) in securities and other Long Term Claims
Receivable
(Increase) / Decrease Participations & Other long term assets Subsidiaries

Acquisition/Sale of subsidiaries associates injut ventures and

Acquisition/Sale of subsidiaries, associates, joint ventures and other investments

1,637.80 (71,176,200.02)





# Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

Increase / (decrease) in Tangible fixed assets Increase / (decrease) in Intangible assets Purchase of tangible and intangible fixed assets Interest received Total inflows / (outflows) from continued investing activities Total inflows / (outflows) from investing activities (b)	(280,736.53) 188,256.64 (92,479.89) 1,987,824.92 1,896,982.83 1,896,982.83	(557,009.41) - (557,009.41) 245,793.24 (71,487,416.19) (71,487,416.19)
Increase / (decrease) in Lens Town Lens	Marie Control	
Increase / (decrease) in Long Term Loans Increase / (decrease) in Long-Term Lease Liabilities Proceeds from loans granted / assumed Increase / (decrease) in Short-Term Lease Liabilities Payment of loans Repayments of liabilities from financial leasing (lease payments) Dividends paid - Subsidiaries Total inflows / (outflows) from continued financing activities Total inflows / (outflows) from financing activities (c)	(3,825,692.65) (3,825,692.65) 786,775.41 786,775.41 - (20,629,306.00) (23,668,223.24) (23,668,223.24)	71,176,200.02 - 71,176,200.02 - (2,858,752.11) (19,067,299.98) 49,250,147.93 49,250,147.93
	The same of the sa	No. of Concession, Name of Street, or other party of the last of t
Net increase / (decrease) in cash and cash equivalents (a+b+c) Cash and cash equivalents at the start of the period Effect from foreign exchange differences due to translation to euro CASH & CASH EQUIVALENTS AT THE END OF THE PERIOD	5,415,418.34 8,362,698.74 - 13,778,117.08	(5,402,191.66) 14,075,673.91 (310,783.51) 8,362,698.74

# The Management Board:

President of the Board Vice President of the Board Grigorios Sarantis

Kyriako arantis

Member of the Board Konstantinos Rezakeas

Member of the Board Konstantinos Stamatiou

Pantazis Sanatis

# the Board

Grigorios Sarantis

Member of the Board Elpiniki Sarantis

Gabriel Baldu Executive Manager

SARANTIS ROMÂNIA \$.A, POMANIA

Prepared by: Adina Handrea



# STATEMENT OF CHANGES IN EQUITY

	Nominal share capital	Share premium	Revaluations & Grants	Reserves	Retained earnings	Total equity
Equity as of 1 January 2019	8,355,012	1,877,517	899,802	6,267,146	56,552,740	73,952,217
The dividends paid to shareholders 2019		(4)	*	-	(23,900,00 0)	(23,900,000)
IFRS 9 effect on prior years result						
Net profit	-			•	28,825,948	28,825,948
Equity as of 31 December 2019	8,355,012	1,877,517	899,802	6,267,146	61,478,688	78,878,165
The dividends distributed to shareholders 2020	•	-	*	-	(16,882,35 9)	(16,882,359)
IFRS 9 effect on prior years result					•	•
Net profit current year	•		130	-	30,540,639	30,540,639
Equity as of 31 December 2020	8,355,012	1,877,517	899,802	6,267,146	75,136,968	92,536,445

# The Management Board:

President of the Board Vice President of the Board Member of the Board orios Sarantis

Kyriako

Konstantings Rolakeas

Member of the Board Konstantinos Stamatiou

Member of the Board

Pentazis Sarantis

the Board

Grigorios Sarantis

Member of the Board

Elpiniki Sarantis

Gabriel Baloiu

Executive

SARANTIS ROMÂNIA S.A. POMANIA

Prepared by: Adina Handrea Semnat pentru identificare BDO AUDIT 0 5 APR. 2021 Initialised for identification

# ADDITIONAL INFORMATION AND EXPLANATIONS

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6.4	rangine tixed assets and kight of ose	20
2.	Intangible fixed assets	23
3.	Deferred tax	24
4.	Inventories	24
5.	Trade receivables	24
6.	Transactions with affiliated entities	25
7.	Accruals and deferrals	28
8.	Cash and cash equivalents	29
9.	Share capital	29
10.	Retained profits	30
11.	Profit distribution for 2020	30
12.	Credits, loans and other liabilities	31
13.	Financial Instruments	. 33
14.	Short-term trade payables and other liabilities	33
15.	Income tax liabilities	34
16.	Sales revenue	34
17.	Other income	35
18.	Expenses by nature	35
19.	Financial costs and revenues	35
20.	Income tax	36
21.	Credit risk management	36
<b>22</b> .	Capital management	38
23.	Conditional liabilities	38
24.	Tax settlements	38
26.	Structure of employment	39
26.	Salaries of personnel	30
27.	Salary of the statutory auditor or entity authorized to analysis of financial stateme	23 nte 30
28.	Events after date of balance sheet day	70

Semnat pentru identificare
BDO AUDIT

0.5 APR. 2021

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# ADDITIONAL INFORMATION AND EXPLANATIONS

## 1. Tangible fixed assets and Right of use

## A. Tangible fixed assets

31.12.2020 31.12.2019

	01:14:2020	0111212010
Land	-	4
Buildings - Technical Works	876,185	1.098.529
Equipment & Other	0,0,100	1,000,020
Equipment	459,993	618,934
Means of Transportation	247 065	522 244
Furnitures Fixed Assets under	317,965	523,344
construction and		
prepayments	1,017	1,017
Investments in Property	4,875,093	4,782,908
Tangible Fixed Assets	6,530,253	7,024,732

There are no tangible assets, which are a security for liabilities of the company as of 31st December 2020 and 31st December 2019.

As of December 31, 2020 and December 31, 2019, the Company did not have any liabilities due to finance leases.

At December 31, 2020 and December 31, 2019 the Company had no future Investment commitments,

# Changes in tangible fixed assets according to the category criterion:

	Land - investments in Property	Buildings - Technical Works	Equipment & Other Equipment	Means of Transportation	Furnitures	Assets under construction and prepayments	Total Tangible Assets
Asset Value-						455 004	0.500.000
01.01.2019	4,296,012	1,419,845	2,029,604	289,091	1,396,908	157,831	9,589,290
Reevaluation	486,897			_	-		486,897
Acquisitions in Period		204,914	191,363	•	266,317	(156,814)	505,780
Cost of Disposals	-	(255,367)	(6,095)				(261,462)
Cost of write - offs		-	(91,306)		(732,916)	-	(824,222)
Asset Value- 31.12.2019	4,782,909	1,369,393	2,123,566	289,091	930,309	1,017	9,496,283
Reevaluation	92,185				-	•	92,185
Acquisitions in Period			49,163	_		_	49,163
Cost of Disposals			(7,259)	-	(222,197)	-	(229,456)
Cost of write - offs	-	-	(254,369)				(254,369)
Asset Value- 31.12.2020	4,875,093	1,369,393	1,911,101	289,091	708,112	1,017	9,153,806



	Land - Investments In Property	Buildings - Technical Works	Equipment & Other Equipment	Means of Transportation	Furnitures	Assets under construction and prepayments	Total Depreciation Tangible Assets
Accumulated Depreciation							
- 01.01.2019		(303,887)	(1,424,397)	(289,091)	(651,149)	_	(2,668,523)
Depreciation				(=00,000)	(00),140)		(2,000,020)
in Period	-	(222,344)	(170,597)	- 1	(78,781)	7/a/2	(471,723)
Depreciated value of							
Disposals		255,367	90,363	_		72	345,729
Depreciated value of write-							
offs		-		_	322,965	-	322,965
FX Difference			•	_	_	_	
Accumulated Depreciation	1						
- 31.12.2019	-	(270,864)	(1,504,632)	(289,091)	(406,965)	-	(2,471,551)
Depreciation in Period	•	(222,344)	(170,250)		(115,142)	_	(507.735)
Depreciated value of Disposals		_	3,025		424.000		404.004
Depreciated value of			5,625	-	131,960	-	134,984
write-offs	-	-	220,749	-		-	220,749
FX Difference		-		_	_		
Accumulated Depreciation - 31.12.2020	-	(493,207)		(289.091)	(390,147)		(2,623,553)

	Land - Investments in Property	Buildings - Technical Works	Equipment & Other Equipment	Means of	Furnitures	Assets under construction and prepayments	Total Net Value Tangible Assets
Net accounting value 01.01.2019	4,296,012	1,115,95B	605,207		745,759	157,831	6,920,767
Net accounting value 31.12.2019	4,782,909	1,098,529	618,934		523,344	1.017	7.024.732
Net accounting value 31.12.2020	4,875,093	876,185	459,993		317,965	1,017	6.530,253

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# Right of Use

# 31,12,2020 31,12,2019

ROU/Buildings - Technical Works	10,530,552	12,545,101
ROU/Means of Transportation	3,874,389	639,767
ROU/Furnitures	325,857	390,185
ROU	14,730,799	13,575,053

# Changes of ROU according to the category criterion:

Total ROU	ROU/Land- Fields	ROU/Buildings - Technical Works	ROU/Equipment & Other Equipment	ROU/Means of Transportation	ROU/Furnitures	Total ROU
Acquisition Value- 01.01.2019	-	-	w			
Acquisitions	_	14,672,762		1,657.852	449,416	16,780,030
Acquisition Value- 31.12,2019	-	14,672,762	•	1,657,852	449,416	16,780,030
Acquisitions in Period		140,577		4,363,828	171	4,504,406
Reductions		(3,770)	-	(6,472)		(10,242)
Write-offs				(1,351,772)	-	(1,351,772)
Acquisition Value- 31,12,2020		14,809,569		4,663,437	449,416	19,922,423

Total ROU	ROU/Land- Fields	ROU/Buildings - Technical Works	ROU/Equipment & Other Equipment	ROU/Means of Transportation	ROU/Furnitures	Total ROU
Accumulated						
Depreciation						
- 01.01.2019	•	•	-		-	-
Depreciation	[					
in Period		(2,127,661)		(1,018,085)	(59,231)	(3,204,977)_
Accumulated						
Depreciation		i		1		
- 31.12.2019	-	(2,127,661)		(1,018,085)	(59,231)	(3,204,977)
Depreciation	i					
in Period	-	(2,151,356)		(1,117,547)	(64,328)	(3,333,231)
Depreciations		Ì				
of write-offs	-			1,346,584	-	1,346,584
Accumulated	1					
Depreciation						1
- 31.12.2020		(4,279,017)		(789,048)	(123,559)	(5,191,624)

ROU/Land- Fields	ROU/Buildings - Technical Works	ROU/Equipment & Other Equipment	ROU/Means of Transportation	ROU/Furnitures	Total ROU
				_	
	12,545,101		639,767	390,185	13,575,053
	10,530,552		3,874,389	325,857	14,730,799
	Fields -	ROU/Land- Fields Technical Works	ROU/Land- Technical Works ROU/Equipment & Other Equipment  - 12,545,101 -	ROU/Land-Fields  Technical Works  ROU/Equipment & ROU/Means of Transportation  - 12,545,101 - 639,767	ROU/Land-Fields  ROU/Equipment & ROU/Means of Transportation ROU/Furnitures  - 12,545,101  - 639,767  390,185

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# 2. Intangible fixed assets

		31.12.2020	31.12.2019
-	Other Intangible Assets	1,717,426	1.905,683
Į	Tangible Fixed Assets	1,717,426	1,905,683

Changes of intangible fixed assets according to the category criterion:

Total Intangible Assets	Other development expenses	Trademarks	Other intangible assets - computer software	Total Intangible Assets
Acquisition Value- 01.01.2019	23,866	42,542	4,919,809	4,986,217
Acquisitions in Period Acquisition Value- 31.12.2019	23,866	42,542	39,321 4,959,131	39,321 5,025,538
Acquisitions in Period		_		
Write-offs Acquisition Value- 31.12.2020	_	_	(34,850)	(34,850)
Acquisition value- 31.12.2020	23,866	42,542	4,924,280	4,990,688

Total Intangible Assets	Depreciation of other development expenses	Depreciation trademarks	Depreciation of other intangible assets - computer software	Total depreciation of Intangible Assets
Accumulated Depreciation - 01.01.2019	(23,866)	(42,542)	(2,847,900)	(2,914,307)
Depreciation in Period		-	(205,548)	(205,548)
Accumulated Depreciation - 31.12.2019	(23,866)	(42,542)	(3,053,448)	(3,119,855)
Depreciation in Period	-	-	(188,257)	(188,257)
Depreciations of write-offs		-	34,850	34,850
Accumulated Depreciation - 31.12.2020	(23,866)	(42,542)	(3,206,854)	(3.273.262)

Total Intangible Assets	Other development expenses	Trademarks	Other intangible assets - computer software	Total Intangible Assets
Net accounting value 01.01.2019	47,732	85,083	7,767,709	7,900,524
Net accounting value 31.12.2019	47,732	85,083	8,012,578	8,145,393
Net accounting value 31.12.2020	47,732	85,083	8,131,134	8,263,949

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# 3. Deferred tax

Deferred tax as of 31 December 2020 results from:

Deferred tax asset	31.12.2020
Bad debt provision	1_
POP stock	298,754
Accruals	520,268
IFRS16	164,821
Total	983,843

Deferred tax liability	31.12.2020
Bad debt provision	-
Land reevaluation	(671,719)
Total	(671,719)

# 4. Inventories

	31.12.2020	31.12.2019
Finished Goods - Book Value	73,560,491	61,265,924
Packaging & Other Auxiliary Materials - Book Value	1,354,033	1,482,022
Advances to Third Party Suppliers	-	369
Goods in transit - Book Value	164,096	3,010,179
Stock(Finished, Raw mat)Alloc to Afill - Book Value	12,696	-
Impairment due to obsolescence	(895, 122)	(1,742,307)
	74,196,194	64,016,188

As of 31 December 2020 and 31 December 2019 has not been established any pledge on the inventories to secure the Company's liabilities.

## 5. Trade receivables

# Trade receivables

	31.12.2020	31.12.2019
Trade receivables - Third Party	52,300,346	63,816,589
Trade receivables - Affiliates	102,289	-
Bad Debt Provision for Receivables from Customers	(290,715)	(270,727)
Notes Receivable In Portfolio	3,645,286	3,292,915
Notes Receivable In Banks to Collect	41,751	413,910
Short-term receivables Total	55,798,957	67,252,687



Trade receivables are interest-free and their term of payment is 30-120 days. As of 31 December 2020 receivables in amount of 290715 Ron were considered as difficult to recover and Company created provision for bad debts.

Movements regarding provision for bad debts were following:

	01.01.2020- 31.12.2020	01.01.2019- 31.12.2019
Beginning of a period	270,727	845,150
Increases	19,988	120,000
Usage	•	(41,476)
Decreases – reversal		(652,946)
At the end of a period	290,715	270,727

# Currency structure of short-term trade receivables

Receivables in the local currency Receivables in the foreign currency	31.12.2020 53,875,714 1,924,426 55,800,140	31.12.2019 64,117,924 3,134,763 67,252,687
Receivables in EUR	31.12.2020 1,924,426 1,924,426	31.12.2019 3,134,763 3,134,763

Concentration of credit risk, connected with trade receivables is limited due to a lot of Company's clients and their dispersion, mainly in Romania.

# 6. Transactions with affiliated entities

Receivables from affiliated entities:	31,12.2020	31.12.2019
Sarantis D.O.O. Serbla	10,500	-
Sarantis Doo Banja Luka	40,931	•
Gr. Sarantis SA - Greece	52,040	-
Sarantis Bulgaria Ltd.	(1,020)	
Sarantis Czech Republic s.r.o.	(163)	-
Total	102,289	•

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Loan Receivables including interest (Euro value) Gr. Sarantis SA - Greece	<b>31.12.2020 31.12.20</b> 15,002,474 15,029,3		
	15,002,474	15,029,391	
Loan Receivables including interest (Ron value)	31.12.2020	31.12.2019	
Gr. Sarantis SA - Greece	73,053,046	71,829,967	
	73,053,046	71,829,967	

On 25.09.2019, Sarantis Romania granted GR.Sarantis a bond loan in value of 15,000,000 Euro, until 25.09.2023, with an interest of 2.475%. Starting with 12.10.2020, the interest rate decreased to 1.979%.

Liabilities to affiliated entities:	31.12.2020	31.12.2019
Gr. Sarantis SA - Greece	2,834,965	1,874,670
Sarantis Poland	1,223,192	1,880,203
Ergopack Ltd.	88,314	
Polipak Sp. z o.o., Poland	592,570	285,514
Total	4,739,041	4,040,386
Loan Liabilities including interest (Euro value) Sarantis D.O.O., Serbia	31.12.2020 2,500,000 2,500,000	31.12.2019 2,500,000 2,500,000
Loan Liabilities including interest (Ron value) Sarantis D.O.O., Serbia	31.12.2020 12,173,500 12,173,500	31.12.2019 11,948,250 11,948,250
Dividend payable		
	31.12.2020	31.12.2019
GR Sarantis S.A Greece	-	4,591,065
	•	4,591,065
-		



Income from the sales – affiliated entities		
annualed entitles		
	31.12.2020	31.12.2019
Sarantis Czech Republic s.r.o.	22,597	81,676
Gr. Sarantis SA Greece	133,148	109,739
Sarantis Skopje	-	2,890
Sarantis D.O.O. Serbia	300,757	214,602
Sarantis Bosnia	65,713	-
Sarantis Bulgaria Ltd.	15,988	59,892
Sarantis Hungary Kft.	-	1,969
Sarantis Poland		19,438
	538,204	490,206
	and the second s	
nancial incomes - affiliated companies		
	31.12.2020	31.12.2019
Gr. Sarantis SA, Greece - interest	1,748,041	369,534
		208.334
	1,748,041	369,534
	1,748,041	
ioods purchased from affiliated entities	1,748,041	
	1,748,041 31.12.2020	
Gr. Sarantis SA, Greece		369,534
Gr. Sarantis SA, Greece Sarantis D.O.O., Serbia	<b>31.12.2020</b> 30,803,805 23,885	369,534
Gr. Sarantis SA, Greece Sarantis D.O.O., Serbia Sarantis Poland	31.12.2020 30,803,805 23,885 8,615,726	369,534 31.12.2019 25,934,982
Gr. Sarantis SA, Greece Sarantis D.O.O., Serbia Sarantis Poland Polipak Sp. z o.o., Poland	31.12.2020 30,803,805 23,885 8,615,726 2,854,233	31.12.2019 25,934,982 106,521
Gr. Sarantis SA, Greece Sarantis D.O.O., Serbia Sarantis Poland Polipak Sp. z o.o., Poland Ergopack LTD, Ukrain	31.12.2020 30,803,805 23,885 8,615,726	31.12.2019 25,934,982 106,521 13,932,811
Gr. Sarantis SA, Greece Sarantis D.O.O., Serbia Sarantis Poland Polipak Sp. z o.o., Poland	31.12.2020 30,803,805 23,885 8,615,726 2,854,233	31.12.2019 25,934,982 106,521 13,932,811 1,971,251



# Financial expenses – affiliated companies

	31.12.2020	31.12.2019
Sarantis Skopje Macedonia – interest	255,254	279,389
Sarantis D.O.O. Serbia- interest	389,107	407,029
GR. Sarantis Cyprus - interest		8,596
	644,361	695,014

# 7. Accruals and deferrals

	31.12.2020	31.12.2019
ACCRUALS		
Personnel Expenses	(9,524)	(1,137)
Third Party Expenses	(72,028)	(54,273)
Charges For Outside Services	(83,393)	(60,069)
Overhead Expenses	4,446	(7,062)
Digital	-	(186,455)
Indirect Brand Support	(138,271)	(112,607)
Customer Marketing	-	(20,000)
Financial Revenues/Expenses	2,435	22,702
Extraordinary Expenses	•	19,448
Revenues	36,798	29,841
Provisions for returns of seasonal	(132,216)	-
Cogs Accruals	19,649	75,687
TOTAL ACCRUALS	(372,104)	(293,925)
Accruals Trade Expenses	(2,729,621)	(2,908,084)
Stock - Provision For Write Off	(895,122)	(749,965)
Provision For Write-Off Of Bad Debts	(19,988)	532,946
TOTAL PROVISIONS	(915,110)	(217,019)
TOTAL	(4,016,835)	(3,419,028)

Accrued expenses recorded under liabilities relate to the incurred commercial, administrative, and marketing costs, for which the Company has not yet received source documents from suppliers.

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# 8. Cash and cash equivalents

Cash in hand Cash in banks Notice Accounts	31.12.2020 19,195 3,572,620 10,186,302 13,778,117	31.12.2019 12,188 2,485,942 5,864,569 8,362,699
In local currency In foreign currency	31.12.2020 10,249,658 3,528,459 13,778,117	31.12.2019 5,885,817 2,476,882 8,362,699
Cash in EUR Cash in USD Cash in GBP Cash in CHF	31.12.2020 3,465,563 57,704 861 4,330 3,528,459	31.12.2019 2,438,776 32,708 891 4,507 2,476,882

Concentration of credit risk connected with financial funds is limited because receipts from the sale are allocated proportionally in several financial institutions. Deposits are created in Unicredit Bank.

# 9. Share capital

Share capital of Sarantis Romania S.A. as of 31 of December 2020 is:

# SHAREHOLDINGS AND FINANCING SOURCES

Subscribed and paid share capital Number of shares Value of a share

Ron 8,355,012 8,355,012 pieces Ron 1

In 2020, the subscribed and paid share capital is of Ron 8,355,012, from which RON 1,410,265 and Euro 1,634,058. The share capital is divided into 8,355,012 shares.

## Shareholders:

# GR SARANTIS S.A.

REGISTERED OFFICE: GREECE, Amarousiou-Halandriou 26, 15125 Maroussi Capital contribution: Ron 8,353,704, representing RON 1,41045 and Euro 1,633,802

Shares: 8,353,704

Shareholding rate: 99.98434%

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#### **SARANTIS BULGARIA EOOD**

REGISTERED OFFICE: BULGARIA, Bd.Botevgradsko shose, no 247, Poduyane Sector, 1517 Sofia.

Capital contribution: Ron 1308, representing RON 221 and Euro 256

Shares: 1308

Shareholding rate: 0,01566%

During 2020, no changes in shareholdings took place.

# 10. Retained profits:

Profits retained from the previous years  Net profit in current period	41,970,821 30,593,841	30,239,074 28,614,107
Total retained profits not distributed	72,564,662	58,853,180

The dividend distributed amount in 2020 is 16.882.359 RON, dividend paid amount in 2020 is 20.629.306 RON. The dividend distributed amount in 2019 is 23.900.000 RON, dividend paid amount in 2019 is 19.067.300 RON.

The dividend amount paid between in year.2020 is 20.629.306 RON, representing 95% from the distributed amount, as follows:

SHAREHOLDER	Distributed Dividends (RON)	Withholding Tax 5% (RON)	Payment 95% (RON)
GR.SARANTIS	21,712,415	1,085,621	20,626,794
BULGARIA	2,644	132	2,512
	21,715,059	1,085,753	20,629,306

The withholding tax will be subject to refund from tax office, upon achieving the 1-year holding of the shares for the shareholder.

Total retained profits distributed as dividends were paid as of 31.12.2020.

Total retained profits not distributed amounting 72.564.662 RON represent <u>Statutory Retained Earnings</u>, as Sarantis Romania, according to Romanian Law, applies Romanian Accounting Standards.

## 11. Profit distribution for 2020

The net profit of 2020 in the amount of 30.593.841 RON will remain undistributed until the approval of the balance sheet by the general Assembly of Shareholders.

## 12. Credits, loans and other liabilities



In December 2018, Sarantis Romania received a loan from SARANTIS D.O.O. - SERBIA. in the amount of 2.500,000 EURO, loan to be restituted in full until 23.12.2019, with an interest of 3.44%. The loan agreement was extended until 23.12.2021. Starting with 08.11.2019, the interest decreased from 3.44% to 3.22%. Starting with 01.04.2020, the interest decreased from 3.22% to 3.19%.

In 2020, Sarantis Romania received a loan from SARANTIS SKOPJE D.O.O. in the amount of 3,000,000 EURO, loan restituted in full until 31 December 2020, with an interest of 2,00%. The loan was repaid in full on 09.12.2020, together with 90% of the interest calculated up to that date, in value of 52.438,36 EURO, 10% interest in value of 5.243,84 EURO representing withholding tax paid according to the law to Romanian fiscal office.

On 25.09.2019, Sarantis Romania contracted a loan from Credit Suisse Bank – Switzerland for 15.000.000 Euro, interest rate 2.075% until 25.09.2023. Starting with 12.10.2020, the interest decreased from 2.075% to 1.579%.

## **Credit Lines**

The company contracted a **6.000.000** Euro credit line with the UNICREDIT Bank for working capital, for the issuance of bank guarantee letters, credit cards, for which it warrants with a mortgage on receivables and guarantee on the current accounts opened with the UNICREDIT Bank. The amount used from the line of credit is 2.628.049.1 EURO on December 31, 2020, representing letters of credit and guarantees issued for the following suppliers:

Beneficiary/Beneficiar	Currency	Balance	
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	59,254.29	Letter of Credit
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	25.887.91	Letter of Credit
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	64,491,20	Letter of Credit
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	8,440.24	Letter of Credit
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	60,226,16	Letter of Credit
NINGBO QUICK CLEAN COMMODITY CO., LTD	USD	12,474.00	Letter of Credit
WEIFANG DAIJIANG PLASTICS CO., LTD	USD	125,076.66	Letter of Credit
WEIFANG DAIJIANG PLASTICS CO., LTD	USD	107,202.74	Letter of Credit
WEIFANG DAIJIANG PLASTICS CO., LTD	USD	71,153.29	Letter of Credit
WEIFANG FENGDE PLASTIC PRODUCTS CO., LTD.	USD	164,877.47	Letter of Credit
WEIFANG XINAO PLASTIC PRODUCTS CO., LTD	USD	21,597.40	Letter of Credit
Total USD	_	720,681.36	
	_	720,001.00	•
Total EURO amount		586,976.28	Letter of Credit
J&J Consumer Europe, a division of Cilag GmbH International	EUR	2,000,000.00	Letter of guarantee
ROMPETROL DOWNSTREAM SRL	EUR	41,072,82	Letter of guarantee
		71,072,02	certer or guarantee
Total usage of Credit Line Unicredit as of 31.12.2020 (EURO)	EUR	2,628,049.10	•



## Financial leasing

As of 31 December 2020 the Company had no liabilities under finance lease.

#### Operational leasing

#### Leases and sub-leases under IFRS16

Company uses the leased property located in Bucharest, Sos. Bucuresti-Ploiesti no 172-176, District 1, Romania, as office space of headquarter of the company with a total area of 1035 m<sup>2</sup>. The agreement contains a clause price indexation based on current market conditions.

Company uses the leased property located in Bucharest, Sky Tower Building, Calea Floreasca 246 C. Sector 1, Romania, as office space of one working point of the company. The agreement contains a clause price indexation based on current market conditions.

Part of this space is sub-leased to company Sarkkrom Trading SRL.

Company uses the leased property located in lifov, Dragomiresti Vale, Str. Piersicului nr. 1, Romania, as warehouse space of of the company with a total area of 10243,51 m2. The agreement contains a clause price indexation based on current market conditions.

As part of an operating lease agreement, the Company uses leased cars.

Building leases under iFRS16	EUR	RON
Obligations of next year	486,527	2,369,096
Obligations for more than one year and less than five years	1,969,634	9,590,936
	2,456,161	11,960,032
Building sub-leases under IFRS16	EUR	RON
Obligations of next year	(34,884)	(169,862)
Obligations for more than one year and less than five years	(47,989)	(233,678)
	(82,873)	(403,540)



# Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

Means of transportation leases under IFRS16 Obligations of next year Obligations for more than one year and less than five years	EUR 239,229 567,622 806,851	RON 1,164,902 2,763,981 3,928,882	
Furniture leases under IFRS16 Obligations of next year Obligations for more than one year and less than five years	EUR 17,340 38,943 56,283	RON 84,436 189,629 274,065	
Total leases and subleases under IFRS16 Obligations of next year Obligations for more than one year and less than five years	EUR 708,213 2,528,210 3,236,423	RON 3,448,572 12,310,868 15,759,440	
13. Financial instruments			
Financial instruments in accordance with category:			
Short-term granted loans and own receivables: Loans granted Trade receivables Other receivables Cash	31.12.2 70,919, 14,608, 55,800, 510, 13,778, 84,697,	<b>324</b> 200 140 984 <b>117</b>	31.12.2019 67,710,491 67,252,687 457,804 8,362,699 76,073,190
Long-term granted loans and own receivables: Long-term Loans granted Other long term asset Long term lease receivable	31.12.20 58,432,6 406,5 233,6 59,073,0	300 561 578	31.12.2019 71,689,500 488,199 393,255 72,570,954

# 14. Trade payables and other liabilities



Short-term trade payables and other liabilities Customer Advances - Third Party Trade payables to affiliated entities Trade payables to other entities	31.12.2020 178,033 4,743,351 38,229,408	31.12.2019 - 4,040,386 43,632,126
Liabilities towards to the State Budget	2,424,863	3,739,120
Loans from Affiliates Payroll (and assimilated) Payables Other liabilities	12,173,500 657,436 2,168	699,614 113,621
Other liabilities - affiliated companies - Dividends	-	4,591,065
Short-term lease liabilities Short Term Liabil from Bank Loans - Book Value Total short-term liabilities	3,618,434 14,608,200 <b>76,635,393</b>	2,831,659 - <b>59,647,591</b>

Trade payables are interest-free and usually settled within 60-120 days.

Long-term trade payables and other liabilities	31.12.2020	31.12.2019
Long Term Liabilities from Bank Loans	58,432,800	71,689,500
Long-term Loans from affiliates	•	11,948,250
Other Long Term Liabilities	100,000	180,000
Long-term lease liabilities	12,544,546	12,003,844
Total short-term ilabilities	71,077,346	95,821,594
Currency structure of short-term liabilities  Liabilities in local currency  Liabilities in foreign currency	31.12.2020 14,035,698 62,599,695 76,635,393	31.12.2019 16,322,796 43,324,795 59,647,591
Liabilities in EUR Liabilities in USD	31.12.2020 62,314,779 284,917 62,599,695	31.12.2019 41,316,118 2,008,677 43,324,795
15. Tax liabilities		
Income tax liabilities	31.12,2020 1,537,341 1,537,341	31.12.2019 2,906,637 2,906,637

# 16. Sales revenue



Revenue from Domestic Sales Revenue from Direct Export Revenue from Export to Affiliates		31.12.2019 263,521,415 2,500,492 490,206
	268,008,174	266,512,113

# 17. Other income

Other Operating Income Income from Services to Third Parties Income from Services to Personnel Government grants Other revenue	31.12.2020 307,910 12,058 22,871 63,521	31.12.2019 452198.17 10,231 - 29,841
	406,360	492,270

# 18. Expenses by nature

# 19. Financial costs and revenues

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# Sarantis Romania S.A. Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

Financial costs and revenues	31.12.2020	31.12.2019
Interest expense	(2,090,024)	(899,851)
Accruals interest expense	(9,611)	(117,765)
Total interest expense	(2,099,635)	(1,017,615)
Interest income	1,835,751	268,547
Accruals interest income	12,046	140,467
Total interest income	1,847,797	409,014
Bank charges	(104,442)	(156,946)
FX expenses	(3,079,267)	(2,464,784)
FX income	1,598,981	646,575
FX Income / Expenses	(1,480,286)	(1,818,209)
Interest on leasing	(376,718)	(383,831)
Gain/Loss from reevaluation of fixed assets	92,185	486,897
Financial result	(2,121,100)	(2,480,691)

#### 20. Income tax

Major components of income tax for the years ended 31 December 2020 and 31 December 2019 are as follows:

	31.12.2020	31.12.2019
Current income tax	6,106,566	5,839,717
Tax deduction - bonus	(376,297)	
Creation/ reversal of deferred tax	(152,987)	188,112
Income tax shown in the profit and loss account	5,577,282	6,027,829
Gross financial results	<b>31.12.2020 36.117.922</b>	31.12.2019 34,853,778
The amount of the tax according to the tax rate 16%	5,577,282	6,027,829
Current income tax	5,577,282	6,027,829

# 21. Credit risk management

The overall objective of the Company's market risk management is to reduce the volatility of cash flows and potential economic losses caused by the events that may have a negative impact on the individual. Market risk management includes identification, measurement and definition of risk mitigation, including aspects related to currency exchange rates and interest rates.

Credit risk



Credit exposure is monitored currently according to the credit policy realized by the Company. Evaluation of credibility is conducted in relation with clients lending needs over the determined amount. Additionally, receivables are regularly monitored by financial department.

Sales are stopped and receivables collection is started in connection with overdue receivables according with procedures.

The company is exposed to risk, that the debtors do not pay for their liabilities and cause the Company's losses.

The Management Board considers that there is not significant concentration of credit risk, because of the great number of customers, mainly from domestic market. Allowances for bad debts was made for receivables difficult to collect.

Credit risk connected with cash in bank in amount of 13.758.923 RON is not significant because the Company engages in transactions with institutions with established financial position.

## Interest rate risk

Interest rate risk is associated with interest-bearing assets and liabilities, Interest rate fluctuations affect the financial costs and incomes. Increase of interest rates affects increase of the Company's financial cost, especially the cost of interest and the increase of accrued interest.

Interest rate risk for Cash in bank - deposits

Financial statements item  Variable rate of interest	Accounting value of financial instruments	Average interest rate in 2019	Influence on financial results (Increase by100 pb)	Influence on equity capital (Increase by 100 pb)	Influence on financial results (Decrease by100 pb)	Influence on equity capital (Decrease by 100 pb)
Cash in bank Total	13.758.92 3	0.6%	82.554	82.554	-82.554	-82.554
Total			82.554	82.554	-82.554	-82.554

# Exchange rate risk

Transactions of purchase of goods in foreign currency are the main sources of exchange rate risk. Significant part of trade payables is in foreign currency especially in EUR and USD. The sales is conducted mainly in RON currency.

## Liquidity risk

The Company is exposed to liquidity risk arising from of the relationship of current liabilities to current assets. Operating activities are carried out under the assumption of maintaining a constant excess liquidity and credit lines. Receivables units are analyzed in Note 5. Management believes that the carrying value of financial assets and liabilities reflect their fair value. In the opinion of the Management Board, because of a significant amount of

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# Financial Statement for the period from 1 January 2020 to 31 December 2020 (in RON)

cash on the balance sheet date, available credit, and good standing of the Company's financial result, the liquidity risk should be assessed as insignificant.

#### Price risk

Price of purchased goods is a component which has a major impact on the total profitability of Company. Changes in prices of purchasing goods can result from the international demand trends for the selected materials and from the exchange rates. In connection with big fluctuations of goods and packaging prices on the world markets and exchange rates, purchasing department makes comparative analysis of purchases from different sources, to measure profitability of domestic and foreign purchases. It is a one of main instruments of price risk minimization. The Company regularly monitors the profitability of individual products and on the basis of these data takes action related to the optimization of the purchase price or the sale of products.

## 22. Capital management

The main purpose of company capital management is retaining of a good credit rating and safe capital indexes, which will support operational activity of the Company and increase value for its shareholders. The Company manages the capital structure and because of the economic changes, conditions it enters, appropriate adjustments are made. For the purpose of retaining or correcting of capital structure, the company can regulate the dividend payment for shareholders, return the capital to shareholders or issue new shares.

#### 23. Conditional liabilities

Value on 31.12.2020

Letters of credit opened in banks:

586.976,28 EUR

Guarantee payment GR Sarantis SA liabilities granted to the following entities: UNICREDIT BANK - Romania WDP Development

4.000.000 EUR 300.000 EUR On the credit line facility validity 31.03.2027

## 24. Tax settlements

Regulations regarding VAT, corporate and personal income tax, social insurance contributions are liable to frequent changes. As a result, there are often no references to recorded regulations or legal precedents. Regulations which are in force are ambiguous, causing differences in opinions about legal interpretations of tax regulations between bodies of state administration and companies. Tax settlements and other settlements (e.g. customs and currency) can be a subject of control conducted by bodies of state administration, which are able to impose significant fines, and additional liabilities may be charged with interest. These facts create tax risk in Romania which is higher than in countries with more developed tax systems. Tax settlements may be subject to inspection for a period of five years from the end of the year in which the tax was due. As a result of inspections, the existing tax settlements may be subject to additional tax liabilities. Semant nentry identificate

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# 25. Structure of employment

Employment structure in Company was as follows:

	31.12.2020	31,12.2019
Sales and marketing	152	152
Storage and production	45	48
Administration	22	23
	219	223

## 26. Salaries of personnel

Total value of salaries paid in 2020 for personnel was 20.238.104 RON.

There were no payments in form of company's shares and no long-term benefits for employees.

## 27. Salary of the statutory auditor or entity authorized to analysis of financial statements

The fee of the statutory auditor BDO AUDIT SRL for the 2020 audit of annual financial statement of Company is 12500 EURO.

## 28.Events after date of balance sheet day

No significant events after balance sheet day.

## **Bucharest, 31st of March2021**

# The Management Board:

President of the Board

entazis Şarantis

Grigorios Sarantis Kyriakos Sarantis

Member of the Board Grigorios Sarants

Vice President of the Board

Singulos Salatins

Member of the Board Konstantinos Rozakeas

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Member of the Board
Konstantinos Stamatiou

Member of the Board Elpiniki Sarantis

Gabriel Baloiu Executive Manage

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